



# Detroit Wayne Integrated Health Network

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[www.dwihn.org](http://www.dwihn.org)

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**Finance Committee Meeting**  
**DWUHN Administration Building**  
**8726 Woodward Avenue**  
**Detroit, MI 48202**  
**Wednesday, February 5, 2025**  
**1:00 p.m.**  
**AGENDA**

- I. Call to Order**
- II. Roll Call**
- III. Committee Member Remarks**
- IV. Approval of Agenda**
- V. Follow-Up Items**
- VI. Approval of Minutes – January 13, 2025**
- VII. Presentation of the Monthly Finance Report**
- VIII. FY 25 1<sup>st</sup> Quarter Purchasing Non-Competitive & Cooperative Report**
- IX. Unfinished Business:**  
Staff Recommendations:
  - a. Board Action #25-25 (Revision 2) – FY 2025 DWIHN Operating Budget
- X. New Business:**  
Staff Recommendations:
  - a. Board Action #25-53 – AI Models: Development and Implementation
  - b. Board Action #25-54 – Mend VIP Telehealth Platform
- XI. Good and Welfare/Public Comment**  
Members of the public are welcome to address the Board during this time for no more than two minutes. (The Board Liaison will notify the Chair when the time limit has been met.) Individuals are encouraged to identify themselves and fill out a comment card to leave with the Board liaison; however, those individuals that do not want to identify themselves may still address the Board. Issues raised during Good and Welfare/Public Comment that are of concern to the general public and may initiate an inquiry and follow-up will be responded to and may be posted to the website. Feedback will be posted within a reasonable timeframe (information that is HIPAA related or of a confidential nature will not be posted but rather responded to on an individual basis).
- XII. Adjournment**

## Board of Directors

Dr. Cynthia Taueg, Chairperson  
Karima Bentounsi  
Jonathan C. Kinloch

Kevin McNamara, Vice Chairperson  
Angela Bullock  
Bernard Parker

Dora Brown, Treasurer  
Lynne F. Carter, MD  
William Phillips

Eva Garza Dewaelsche, Secretary  
Angelo Glenn  
Kenya Ruth

**James E. White, President and CEO**



# FINANCE COMMITTEE

MINUTES

JANUARY 13, 2024

2:00 P.M.

8726 WOODWARD AVE.  
DETROIT, MI 48202  
(HYBRID/ZOOM)

<b>MEETING CALLED BY</b>	Ms. Dora Brown, Chair called the meeting to order at 1:03 p.m.
<b>TYPE OF MEETING</b>	Finance Committee Meeting
<b>FACILITATOR</b>	Ms. Dora Brown, Chair
<b>NOTE TAKER</b>	Ms. Lillian Blackshire, Board Liaison
<b>ATTENDEES</b>	<p><b>Finance Committee Members Present:</b> Ms. Dora Brown, Chair Mr. Kevin McNamara, Vice Chair Ms. Eva Garza Dewaelsche Ms. Kenya Ruth Mr. Angelo Glenn Ms. Karima Bentounsi - Virtually</p> <p><b>Committee Members Excused:</b> None</p> <p><b>Board Members Present:</b> Dr. Cynthia Taueg</p> <p><b>Board Members Attending Virtually:</b> None</p> <p><b>SUD Oversight Policy Board Members Attending Virtually:</b> None</p> <p><b>Board Members Excused:</b> None</p> <p><b>Staff:</b> Mr. James E. White, CEO; Mr. Manny Singla, Executive VP of Operations; Ms. Stacie Durant, VP of Finance; Ms. Brooke Blackwell, VP of Governmental Affairs and Chief of Staff; Ms. Yolanda Turner, VP of Legal Affairs; Ms. Monifa Gray, Associate VP of Legal Affairs; Ms. Sheree Jackson, VP of Corporate Compliance; Mr. Jody Connally, VP of Human Resources; Mr. Mike Maskey, VP of Facilities; and Ms. Ebony Reynolds, VP of Direct Services</p> <p><b>Staff Attending Virtually:</b> Ms. Dhannetta Brown, Associate VP of Finance; Mr. Jeff White, Associate Vice President of Operations</p> <p><b>Guests:</b> None</p>

## AGENDA TOPICS

- I. **Roll Call** Ms. Lillian Blackshire, Board Liaison

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## II. Roll Call

Roll Call was taken by Ms. Blackshire, Board Liaison and a quorum was present.

## III. Committee Member Remarks - None

## IV. Approval of Agenda

The Chair, Ms. Brown called for a motion on the agenda. **Motion:** It was moved by Ms. Ruth and supported by Ms. Garza Dewaelsche approval of the agenda. There were no changes or modifications requested to the agenda. **Motion carried.** The Chair noted that Mr. Glenn had joined the meeting.

## V. Follow-up Items

The Chair called for any follow-up items. There was one follow-up item for DBE/WBE Programs use in Procurement Policy. S. Durant, VP of Finance stated the request was from the Policy/Bylaw Committee and was requested by Mr. Parker at the meeting held on November 20, 2024. There were two documents to review; one was the legal opinion that was requested from outside counsel and the second document is from the Procurement department. Discussion ensued regarding the process and documents. It was requested by Mr. McNamara to receive a recommendation and opinion from outside counsel on how we can improve our purchasing process to include people in the community who are women based and minority based businesses. (Action)

## VI. Approval of the Meeting Minutes

The Chair, Ms. Brown called for approval of the minutes from the meeting on Wednesday, November 6, 2024. **Motion:** It was moved by Ms. Ruth and supported by Ms. Garza Dewaelsche approval of the Finance Committee minutes from the meeting on Wednesday, November 6, 2024. There were no corrections to the minutes. **Motion carried.** Minutes accepted as presented.

## VII. Presentation of the Monthly Finance Report

S. Durant, VP of Finance presented the Monthly Finance report. A written report for the two months ended November 30, 2024, was provided for the record. It was reported that the Auditors, Plante Moran started field work today and they will be working on the audit for the next six to eight months. The balance sheet, income statement and cash flows are attached to the report. The balances could change as a result of the audit since it has not been completed. The DWIHN Finance accomplishments and noteworthy items to report were:

Due from other governments – comprise various local, state and federal amounts due to DWIHN. Approximately \$2.7 million in SUD and MH block grant due from MDHHS. Approximately \$9.5 million for October and November 2024 pass- through HRA revenue.

Accounts Receivable – Approximately \$3.4 million relate to 3rd and 4th quarter 2024 Wayne County PA2. In addition, approximately \$3 million due from FI cost settlement for FY24 Self-determination providers.

Prepayments and deposits – Accounts comprises of several advances made in prior year to primarily children providers to assist with temporary cash flow needs – The Children Center (\$2.5million) and Starfish (\$.8 million).

IBNR Payable – represents incurred but not reported (IBNR) claims from the provider network; historical average claims incurred through November 30, 2024 was approximately \$151.3 million however actual payments were approximately \$90.3 million. The difference represents claims incurred but not reported and paid of \$61.0 million.

The Chair, Ms. Brown, noted that the Finance Monthly Report was received and filed.

**IX. Unfinished Business – Staff Recommendations:**

**a. Board Action #21-28 (Revision 3) – Janitorial Services to Enhance Potential (STEP).**

Mike Maskey, VP of Facilities Department reporting. Detroit Wayne Integrated Health Network is requesting approval to extend and increase the contract amount for janitorial services at our Woodward facility with Services to Enhance Potential (STEP). Facilities is in the process of issuing an RFP for janitorial services and would like to continue to utilize STEP during this process. Facilities is requesting an increase in contract amount of \$32,500 bringing the contract total not to exceed \$330,215.00 with a term ending April 30, 2025. The Chair called for a motion. **Motion:** It was moved by Ms. Ruth and supported by Mr. McNamara approval of BA #21-28(Revision 3) to Full Board. Discussion ensued. **Motion carried.**

**b. Board Action #25-25 (Revision 1) – FY 2025 DWIHN Operating Budget.**

Ms. S. Durant VP of Finance Department reporting. Detroit Wayne Integrated Health Network is requesting to amend the FY 2025 Operating Budget as follows: Certify the following grant revenues and authorize expenditures of a like amount (\$2,386,966): Additional Block Grant revenues for Veteran Navigator Program (\$35,207), Infant & Early Child Mental Health (\$108,827), Mental Health COVID funding (\$174,620), SUD Recovery Incentives Infrastructure (\$442,488), and SUD prevention efforts (\$3,500). OBRA/ PASARR grant revenue totaling \$122,324 to fund one additional Registered Nurse position. \$1,000,000 Opioid Healing and Recovery Engagement and Infrastructure funding from MDHHS. \$500,000 allocation from MDHHS for Crisis Stabilization Unit startup support. The board action also includes the use of \$463,400 of Medicaid/ Local Reserves to support the following budgetary needs: 1. Cyber privacy/ breach insurance (BA 25-45): \$168,400. 2. Rental space to house direct services and CCBHC operations (BAs 25-28 and 25-44): \$295,000. The revised FY 2025 Operating Budget totaling \$1,209,208,065 consists of the following revenues: \$911,276,166 - Medicaid, DHS Incentive, Medicaid-Autism, Children's/SED Waiver, HAB, CCBHC Supplemental; \$145,823,434 - Healthy MI Plan; \$12,552,243 - MI Health Link; \$21,460,905 - State General Funds; \$23,533,633 - Wayne County Local Match Funds; \$4,723,521 - County PA2 Funds; \$34,516,030 - State Grants (MDHHS/ MDHHS SUD, OBRA); \$25,112,853 - Federal Grants (MDHHS/ MDHHS SUD, SAMHSA); \$1,608,743 - Local Grants; \$6,760,000 - Interest Income; \$40,000 - Miscellaneous Revenue; \$21,800,537 - Medicaid/ Local Reserves. The Chair called for a motion. **Motion:** It was moved by Mr. Glenn and supported by Ms. Ruth approval of BA#25-25 (Revision 1) FY 2025 DWIHN Operating Budget to Full Board. Discussion ensued regarding positions for the CCBHC operations and autism services. **Motion carried.**

**X. New Business – Staff Recommendations:**

**a. Board Action #25 -50 – Gregory Terrell and Company.**

S. Durant, VP of Finance Department reporting. DWIHN is requesting approval for a one year contract effective January 31, 2025 through January 31, 2026. This board action is a time extension only and does not require additional funds. The revised board action 21-52R approved in February 2023 was for an amount not to exceed \$100,000. To date, the provider has spent \$37,000 with \$63,000 remaining on the purchase order. Effective October 1, 2020, MDHHS discontinued the use of H0043 and mandated community living supports report under H2015. This mandate requires providers to bill using certain modifiers and associated rates based on the number of staff and consumers that reside in the home. In an effort to ensure residential providers are billing with the proper modifier/rate, DWIHN is required to perform payroll audits. In response to an Invitation For Bid (IFB), Gregory Terrell & Associates, a Detroit based accounting firm, was deemed the lowest bidder. The contract terms of the IFB ended on January 31, 2025 therefore this board action would constitute a new contract. The firm will assist with accumulating the staff hours and consumers in the home whereby DWIHN finance staff will evaluate whether the proper modifier/rate was used for reimbursement of services. The amount of the contract is estimated as the contract is based on hours billed; DWIHN has over 200 providers subject to audit. The Chair called for a motion. **Motion:** It was moved by Ms. Ruth and supported by

Ms. Garza Dewaelsche approval of BA #25-50 – Gregory Terrell and Company to Full Board. Discussion ensued regarding the services. **Motion carried.**

**b. Board Action #25-52 – Snow Removal Services – DWIHN – Winter Services LLC.** M. Maskey, VP of Facilities Department reporting. DWIHN is requesting approval to enter into contract with Winter Services, LLC to provide snow removal and deicing services for our DWIHN facilities. An IFB was issued for a three-year contract with 2 one-year options to extend. Procurement received five (5) proposals in total and recommended award to Winter Services in an amount not to exceed \$97,230.00 for three-year period ending May 31, 2027. The Chair called for a motion. **Motion:** It was moved by Ms. Ruth and supported by Mr. Glenn approval of BA #25-52 – Snow Removal Services -winter Services to Full Board. Discussion ensued regarding the services and billing. **Motion carried.**

**XI. Good and Welfare/Public Comment** – The Chair read the Good and Welfare/Public Comment statement. There were no members of the public requesting to address the committee.

**XII. Adjournment** – There being no further business; The Chair, Ms. Brown called for a motion to adjourn. **Motion:** It was moved by Mr. McNamara and supported by Mr. Glenn to adjourn the meeting. **Motion carried.** The meeting was adjourned at 2:21 p.m.

<b>FOLLOW-UP ITEMS</b>	1. Additional information requested on the Procurement Process.

**DWIHN Division of Management and Budget  
Monthly Finance Report  
For the Three Months ended December 31, 2024**

**DWIHN Finance accomplishments and noteworthy items:**

1. DWIHN received notification from MDHHS of our annual Performance Incentive Bonus Payment (PIBP). DWIHN received \$6.1 million out of a possible \$6.9 million. The funds are considered local and have been appropriated to cover FY24 general fund overages. DWIHN received \$6.4 million in the previous year.
2. Effective January 28, 2025, DWIHN received notification from the federal government that there is a pause on payments in LOCCS system for federal grants. These grants include HUD grants that are disbursed to 5 providers totaling approximately \$2.1 million annually or \$175,000 per month. To not disrupt the programs, DWIHN will continue to pay providers until such time the pause is lifted.
3. DWIHN is still awaiting its PPS1 rate from MDHHS. DWIHN received feedback from CMS and based on the feedback, revised the cost report to address all questions and concerns raised. Until DWIHN receives CCBHC CMS approval, the services and costs incurred are Medicaid eligible under DWIHN’s CMHSP status.
4. The annual single audit is underway and there are 5 major programs. The audit scope and pricing take into consideration 3 major programs. This will increase the audit contract by approximately \$12,000 per program or \$24,000. A board action amendment will be forthcoming.

**Financial analysis- (refer to Authority balance sheet and income statement)**

- Cash flow is very stable and should continue to remain strong throughout the year as liquidity ratio = 2.28.

	FEB	MAR	APR	MAY	JUN	JULY	AUG	SEPT	OCT	NOV	DEC
DWIHN	2.72	2.48	2.29	2.93	2.70	2.48	2.40	2.12	2.74	2.74	2.28

- (A) Due from other governments – comprise various local, state and federal amounts due to DWIHN. Approximately \$4.0 million in SUD and MH block grant due from MDHHS. Approximately \$14.2 million for Quarter 1 pass-through HRA revenue. The remaining \$7 million relates to fiscal year 2024 outstanding receivables due from MDHHS.
- (B) Accounts Receivable – Approximately \$2.1 million relates to estimated Quarter 1 PA2 and December match payment due from Wayne County. In addition, approximately \$3 million due from FI cost settlement for FY24 Self determination providers. Finally, approximately \$1.3 million due from ICO’s related to outstanding FY24 receivables.
- (C) Prepayments and deposits – Accounts comprises of several advances made in prior year to primarily children’s providers to assist with temporary cash flow needs – The Children Center (\$2.5million) and Starfish (\$.8 million). In addition, DWIHN advanced Team Wellness \$425,000 related to their crisis stabilization unit (CSU). MDHHS is providing DWIHN funding to pass through to Team for the CSU. Finally, DWIHN advanced Southwest Counseling \$1.2 million in anticipation of their upcoming CCBHC rebasing whereby MDHHS will provide additional funds to DWIHN.
- (D) IBNR Payable – represents incurred but not reported (IBNR) claims from the provider network; historical average claims incurred through December 31, 2024, was approximately \$226.2 million. However, actual payments were approximately \$142.1 million. The difference represents claims incurred but not reported and paid of \$84.1 million. It should be noted the liability is higher in December due to the holiday cut off on processing payments is December 22<sup>nd</sup> which represents one less check run compared to other months.

**DETROIT WAYNE INTEGRATED HEALTH NETWORK**

Statement of Net Position

As of December 31, 2024

**Assets**

Cash and investments	\$ 199,552,232	
Investments in Internal Service Fund	75,104,522	
Receivables		
Due from other governmental units	25,160,767	<b>A</b>
Accounts receivable	9,453,655	<b>B</b>
Less: allowance for uncollectible	(73,424)	
Prepayments and deposits	5,204,128	<b>C</b>
Total current assets	<u>314,401,880</u>	
Capital assets, net of accumulated depreciation	<u>62,773,019</u>	
<b>Total Assets</b>	<b><u><u>\$ 377,174,897</u></u></b>	

**Liabilities and Net Position**

**Liabilities**

Accounts payable	\$ 27,762,856	
IBNR Payable	84,142,983	<b>D</b>
Due to Wayne County	1,178,035	
Due to other governments	3,888,458	
Accrued wages and benefits	885,011	
Unearned revenue	489,934	
Accrued compensated balances	2,119,980	
Total current liabilities	<u>120,467,257</u>	

Notes Payable	<u>20,925,000</u>	
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<b>Total Liabilities</b>	<b><u>141,392,257</u></b>	
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**Net Position**

Net investment in capital assets	40,599,293	
Unrestricted - PA2 funds	9,330,007	
Restricted Cash Collateral	21,907,338	
Internal Service Fund	72,711,318	
Unrestricted	91,234,684	

<b>Total Net Position</b>	<b><u>235,782,640</u></b>	
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<b>Liabilities and Net Position</b>	<b><u><u>\$ 377,174,897</u></u></b>	
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**DETROIT WAYNE INTEGRATED HEALTH NETWORK**  
**Statement of Revenues, Expenses and Changes to Net Position**  
**For the Three Months Ending December 31, 2024**

	Dec-24			Year to Date		
	Budget	Actual	Variance	Budget	Actual	Variance
<b>Operating Revenues</b>						
Federal grants	\$ 2,021,039	\$ 1,500,520	\$ (520,519)	\$ 6,063,117	\$ 3,291,277	\$ (2,771,840)
State grants and contracts	92,629,164	91,415,275	(1,213,889)	277,887,492	274,760,508	(3,126,984)
MI Health Link	1,046,020	856,052	(189,968)	3,138,060	2,444,871	(693,189)
Local grants and contracts	2,488,825	1,837,233	(651,592)	7,466,475	5,155,260	(2,311,215)
Use of Revenues	1,811,428	-	(1,811,428)	5,434,284	-	(5,434,284)
Other charges for services	3,333	677	(2,656)	9,999	26,364	16,365
<b>Total Operating Revenues</b>	<b>99,999,809</b>	<b>95,609,757</b>	<b>(4,390,052)</b>	<b>299,999,427</b>	<b>285,678,280</b>	<b>(14,321,147)</b>
<b>Operating Expenses</b>						
Salaries	2,601,650	2,184,164	417,486	7,804,950	7,597,850	207,100
Fringe benefits	1,037,260	818,121	219,139	3,111,780	2,692,747	419,033
Substance abuse services	5,395,872	5,336,677	59,195	16,187,616	14,161,368	2,026,248
Autism Services	7,720,831	8,404,160	(683,329)	23,162,493	25,190,896	(2,028,403)
MI HealthLink	1,025,100	747,812	277,288	3,075,300	2,418,047	657,253
Adult Services	34,865,577	30,030,783	4,834,794	104,596,729	93,909,594	10,687,135
Children Services	5,598,044	5,081,926	516,118	16,794,132	15,389,266	1,404,866
Care Center	2,248,875	1,625,595	623,280	6,746,625	5,335,137	1,411,488
Direct Services	743,518	512,837	230,681	2,230,554	1,712,828	517,726
Intellectual Developmental Disabled	32,634,911	35,100,380	(2,465,469)	97,904,733	105,427,621	(7,522,888)
Grant Programs	897,701	471,030	426,671	2,693,103	1,083,592	1,609,511
State of Michigan	1,720,230	1,317,617	402,613	5,160,690	4,386,074	774,616
Depreciation	248,333	-	248,333	744,999	-	744,999
Other operating	1,619,641	1,554,344	65,297	4,858,923	3,262,491	1,596,432
<b>Total Operating Expenses</b>	<b>98,357,543</b>	<b>93,185,446</b>	<b>5,172,097</b>	<b>295,072,627</b>	<b>282,567,511</b>	<b>12,505,116</b>
Operating Revenues over (under) Expenses	1,642,266	2,424,311	(9,562,149)	4,926,800	3,110,769	(1,816,031)
<b>Non-operating Revenues (Expenses)</b>						
Investment Earnings	563,333	581,666	18,333	1,689,999	900,165	(789,834)
<b>Total Non-operating Revenues (Expenses)</b>	<b>563,333</b>	<b>581,666</b>	<b>18,333</b>	<b>1,689,999</b>	<b>900,165</b>	<b>(789,834)</b>
<b>Change in Net Position</b>	<b>2,205,599</b>	<b>3,005,977</b>	<b>(9,543,816)</b>	<b>6,616,799</b>	<b>4,010,934</b>	<b>(2,605,865)</b>
Net Position - Beginning of year					231,771,706	231,771,706
<b>Net Position - End of Year</b>	<b>\$ 2,205,599</b>	<b>\$ 3,005,977</b>	<b>\$ (9,543,816)</b>	<b>\$ 6,616,799</b>	<b>\$ 235,782,640</b>	<b>\$ 229,165,841</b>



DETROIT WAYNE INTEGRATED HEALTH NETWORK  
Statement of Cash Flows  
For the Three Months Ending December 31, 2024

<b>Cash flows from operating activities</b>	
Cash receipts from the state and federal governments	\$ 303,258,197
Cash receipts from local sources and customers	5,181,624
Payments to suppliers	(265,322,098)
Payments to employees	<u>(17,909,436)</u>
<b>Net cash provided by (used in) operating activities</b>	<b><u>25,208,287</u></b>
<b>Cash flows from capital and related financing activities</b>	
Acquisition of capital assets	(1,384,857)
Proceeds from notes payable	<u>1,705,800</u>
<b>Net cash provided by (used in) capital and related financing activities</b>	<b>320,944</b>
<b>Cash flows from investing activities</b>	
Interest received on investments	900,165
Proceeds from sale of assets	<u>-</u>
<b>Net cash provided by investing activities</b>	<b><u>900,165</u></b>
<b>Net increase (decrease) in cash and cash equivalents</b>	<b>26,429,396</b>
<b>Cash and investments - beginning of period</b>	<b><u>248,227,358</u></b>
<b>Cash and investments - end of period</b>	<b><u><u>\$ 274,656,754</u></u></b>
<b>Reconciliation of operating income (loss) to net cash provided by (used in) operating activities</b>	
Operating income (loss)	3,110,769
Adjustments to reconcile operating income (loss) to net cash used in operating activities:	
Depreciation	
Decreases (increases) in current assets:	
Accounts receivable	1,572,760
Prepayments and deposits	(617,598)
Due from other governmental units	21,113,781
Due from Wayne County	
Other assets	
Increases (decreases) in current liabilities:	
Accounts and contracts payable	(86,054,355)
IBNR Payable	84,142,983
Accrued wages	(297,405)
Due to Wayne County	1,178,035
Due to other governmental units	984,317
Unearned revenue	<u>75,000</u>
<b>Net cash provided by (used in) operating activities</b>	<b><u><u>\$ 25,208,287</u></u></b>



# Detroit Wayne Integrated Health Network

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FAX: (313) 833-2156  
TTY: 711

## MEMO

Date: January 27, 2025  
To: Ms. Dora Brown, Chair  
Finance Committee  
From: Jean Mira, Finance  
Procurement Administrator  
Re: 1st Quarter FY 2025 – Board Report for Procurements  
Non-Competitive Under \$50,000, Emergency, Cooperative Purchasing

In accordance with DWIHN Procurement Policy (Article 2.B.1 (b) Article 2.B.2 (c) and Article 2.B.7 (g)) the attached report is being submitted for all non-competitive procurements under \$50,000 for the 1st Quarter Fiscal Year 2025 (October, November, December 2024). This report includes all cooperative purchases, including those over \$50,000 and the total of all non-competitive procurements made in this quarter.

Contracts over \$50,000 are not included individually, as those procurements were previously approved by the Board via a Board Action, nor any other procurements previously approved per an approved Board Action. Additionally, the report shows “PO” (Purchase Orders) and “BO” (Blanket Orders). A “PO” is a one-year contract that expires at the end of the fiscal year, whereas a “BO” is a multi-year or crossing fiscal years contract.

Please feel free to contact me if you have any questions.

Attachment

### Board of Directors

Dr. Cynthia Taueg, Chairperson  
Karima Bentounsi  
Jonathan C. Kinloch

Kevin McNamara, Vice Chairperson  
Angela Bullock  
Bernard Parker

Dora Brown, Treasurer  
Lynne F. Carter, MD  
William Phillips

Eva Garza Dewaelsche, Secretary  
Angelo Glenn  
Kenya Ruth

James E. White, President and CEO



<u>Vendor Name</u>	<u>City</u>	<u>State</u>	<u>Zip Code</u>	<u>Document Date</u>	<u>PO Number</u>	<u>Subtotal</u>	<u>Comment ID</u>	<u>Comment[1]</u>	<u>Description</u>	<u>Department Id</u>
Amazon Capital Services, Inc.	Seattle	WA	98109	10/1/2024	PO22500001	\$ 300.06	C	Cooperative Purchase	Crisis Care Center Supplies	CRISIS
Amazon Capital Services, Inc.	Seattle	WA	98109	10/7/2024	PO22500002	\$ 137.88	C	Cooperative Purchase	Crisis Care Center Supplies	CRISIS
Amazon Capital Services, Inc.	Seattle	WA	98109	10/7/2024	PO22500003	\$ 167.94	C	Cooperative Purchase	Crisis Care Center	CRISIS
Amazon Capital Services, Inc.	Seattle	WA	98109	10/8/2024	PO22500004	\$ 531.74	C	Cooperative Purchase	Crisis Care Center/Mobile Crisis Supplies	CRISIS
Amazon Capital Services, Inc.	Seattle	WA	98109	10/10/2024	PO22500005	\$ 144.54	C	Cooperative Purchase	Crisis Care center Supplies	CRISIS
Amazon Capital Services, Inc.	Seattle	WA	98109	10/14/2024	PO22500006	\$ 553.16	C	Cooperative Purchase	Crisis Care Center Breakfast and Snack items	CRISIS
Amazon Capital Services, Inc.	Seattle	WA	98109	10/16/2024	PO22500010	\$ 206.56	C	Cooperative Purchase	Crisis Care Center Supplies	CRISIS
Amazon Capital Services, Inc.	Seattle	WA	98109	10/16/2024	PO22500010	\$ 206.56	C	Cooperative Purchase	Crisis Care Center Supplies	CRISIS
Amazon Capital Services, Inc.	Seattle	WA	98109	10/25/2024	PO22500024	\$ 217.33	C	Cooperative Purchase	Brochure Holder	ADMIN
Amazon Capital Services, Inc.	Seattle	WA	98109	10/28/2024	PO22500027	\$ 221.34	C	Cooperative Purchase	Crisis Care Center Sensory materials	CRISIS
Amazon Capital Services, Inc.	Seattle	WA	98109	11/8/2024	PO22500056	\$ 1,390.84	C	Cooperative Purchase	Crisis Care Center breakfast items/supplies	CRISIS
Amazon Capital Services, Inc.	Seattle	WA	98109	11/12/2024	PO22500058	\$ 21.56	C	Cooperative Purchase	Crisis Care Center Supplies	CRISIS
Amazon Capital Services, Inc.	Seattle	WA	98109	11/15/2024	PO22500062	\$ 898.50	C	Cooperative Purchase	Monitor Stands	TECH
Amazon Capital Services, Inc.	Seattle	WA	98109	11/25/2024	PO22500081	\$ 234.69	C	Cooperative Purchase	Crisis Care Center Supplies	CRISIS
Amazon Capital Services, Inc.	Seattle	WA	98109	11/25/2024	PO22500082	\$ 881.21	C	Cooperative Purchase	Crisis Care Center Supplies	CRISIS
Amazon Capital Services, Inc.	Seattle	WA	98109	12/2/2024	PO22500084	\$ 13.06	C	Cooperative Purchase	Crisis Care center Supplies	CRISIS
Amazon Capital Services, Inc.	Seattle	WA	98109	12/3/2024	PO22500088	\$ 224.85	C	Cooperative Purchase	iPad case replacements for Crisis Center	TECH
Amazon Capital Services, Inc.	Seattle	WA	98109	12/3/2024	PO22500089	\$ 210.69	C	Cooperative Purchase	HDMI Cables	TECH
Amazon Capital Services, Inc.	Seattle	WA	98109	12/5/2024	PO22500115	\$ 579.80	C	Cooperative Purchase	Crisis Care Center breakfast items/supplies	CRISIS
Amazon Capital Services, Inc.	Seattle	WA	98109	12/9/2024	PO22500130	\$ 4,199.79	C	Cooperative Purchase	Communications Studio Equipment	CRISIS
Amazon Capital Services, Inc.	Seattle	WA	98109	12/11/2024	PO22500135	\$ 208.25	C	Cooperative Purchase	Crisis Care Center Supplies	CRISIS
Amazon Capital Services, Inc.	Seattle	WA	98109	12/11/2024	PO22500139	\$ 211.49	C	Cooperative Purchase	iPhone charge cords	TECH
Amazon Capital Services, Inc.	Seattle	WA	98109	12/11/2024	PO22500140	\$ 299.90	C	Cooperative Purchase	iPad cases for Crisis Center	TECH
Amazon Capital Services, Inc.	Seattle	WA	98109	12/13/2024	PO22500146	\$ 56.88	C	Cooperative Purchase	Crisis Care center Supplies	CRISIS
Amazon Capital Services, Inc.	Seattle	WA	98109	12/16/2024	PO22500147	\$ 446.72	C	Cooperative Purchase	Crisis Care Center Supplies	CRISIS
Amazon Capital Services, Inc.	Seattle	WA	98109	12/16/2024	PO22500148	\$ 1,823.86	C	Cooperative Purchase	Crisis Care Center Supplies	CRISIS

Amazon Capital Services, Inc.	Seattle	WA	98109	12/17/2024	PO22500149	\$ 49.99	C	Cooperative Purchase	Mobile Crisis Van Supplies	CRISIS
Amazon Capital Services, Inc.	Seattle	WA	98109	12/17/2024	PO22500152	\$ 9.99	C	Cooperative Purchase	Crisis Care Center Supplies	CRISIS
Bagley, Qiana	Southfield	MI	48075	10/30/2024	BO22490092	\$ 10,000.00	CS	Comparative Source	DPD-ARPA Q Bagley	INTEG
Burpee Man LLC	Garden City	MI	48135	11/21/2024	PO22500079	\$ 118.40	SM PUR	Small Purchase under 10k Non Competitive	Retirement plaque for RRI and nameplates for new CEO	ADMIN
Burpee Man LLC	Garden City	MI	48135	11/26/2024	PO22500083	\$ 458.25	SM PUR	Small Purchase under 10k Non Competitive	Report to the Community Awards	CHILD
Burpee Man LLC	Garden City	MI	48135	12/17/2024	PO22500150	\$ 92.00	SM PUR	Small Purchase under 10k Non Competitive	Reorder name plates for Mr. White	ADMIN
Canon Solutions America, Inc.	Novi	MI	48375	10/18/2024	BO22590006	\$ 28,686.00	MODIFICATION-C	Cooperative Purchase	Therefore & IRIS Power Scan Renewal 10/1/24 - 9/30/26	TECH
CDW Government LLC	Vernon Hills	IL	60061	10/14/2024	BO22590003	\$ 6,102.00	C	Cooperative Purchase	Microsoft Azure P2 Licences 11/1/24 - 6/30/25	TECH
CDW Government LLC	Vernon Hills	IL	60061	10/15/2024	BO22590004	\$ 3,685.00	C	Cooperative Purchase	Zoho ME AD Self Service Plus Renewal 10/21/24 - 10/20/25	TECH
CDW Government LLC	Vernon Hills	IL	60061	10/15/2024	PO22500008	\$ 1,824.00	C	Cooperative Purchase	Headsets	TECH
CDW Government LLC	Vernon Hills	IL	60061	10/18/2024	BO22590005	\$ 36,086.00	C	Cooperative Purchase	ME Endpoint (DTC) Renewal and Service Desk Plus (SDP) Additional	TECH
CDW Government LLC	Vernon Hills	IL	60061	10/30/2024	BO22590009	\$ 9,852.00	C	Cooperative Purchase	Cerberus FTP Server & Support 2024 3Yr Renewal	TECH
CDW Government LLC	Vernon Hills	IL	60061	10/30/2024	PO22500031	\$ 2,223.00	C	Cooperative Purchase	Polycom Phones	TECH
CDW Government LLC	Vernon Hills	IL	60061	11/15/2024	BO22590010	\$ 1,632.00	C	Cooperative Purchase	Zoho ManageEngine OP Manager Renewal 2024-25	TECH
CDW Government LLC	Vernon Hills	IL	60061	11/20/2024	BO22590011	\$ 51,525.00	C	Cooperative Purchase	HYCU Backup	TECH
CDW Government LLC	Vernon Hills	IL	60061	11/20/2024	BO22590012	\$ 16,786.00	C	Cooperative Purchase	Wasabi Offsite Backup Solution Renewal 2024-27	TECH
CDW Government LLC	Vernon Hills	IL	60061	11/20/2024	BO22590013	\$ 348.30	C	Cooperative Purchase	Adobe Additional Licenses (Pro Rated) 2024-25	TECH
CDW Government LLC	Vernon Hills	IL	60061	12/9/2024	BO22590015	\$ 143,285.00	C	Cooperative Purchase	Nutanix Support Renewal 2024-25	TECH
CDW Government LLC	Vernon Hills	IL	60061	12/9/2024	PO22500133	\$ 13,190.88	C	Cooperative Purchase	APC Power Module	TECH
CDW Government LLC	Vernon Hills	IL	60061	12/11/2024	PO22500138	\$ 2,223.00	C	Cooperative Purchase	Polycom Desk Phones	TECH
Cook, Mia	Northville	MI	48167	11/21/2024	PO22500078	\$ 600.00	SM PUR	Small Purchase under 10k Non Competitive	DJ for Staff holiday appreciation party	ADMIN
Danmar Products Inc	Ann Arbor	MI	48170	10/30/2024	PO22500029	\$ 5,000.00	CS	Comparative Source	Durable Medical Equipment	FIN
Disability Made Easy LLC	Troy	MI	48083	12/6/2024	PO22500129	\$ 6,318.00	CS	Comparative Source	Durable Medical Equipment	FIN
DuHadway, Kendall & Associates Inc	Grand Rapids	MI	49512	11/7/2024	BO22490093	\$ 890,058.24	C	Cooperative Purchase	Security Services for the DWIHN sites	FACILITIES
Efficient Office Solutions LLC	Farmington Hills	MI	48335	12/12/2024	PO22500142	\$ 2,151.80	SM PUR	Small Purchase under 10k Non Competitive	Purchase workstations for the Crisis Center	FACILITIES
Garza - Dewaelsche Enterprises Inc	Detroit	MI	48203	10/4/2024	PO22400500	\$ 1,638.40	SM PUR	Small Purchase under 10k Non Competitive	EI Central - Postpartum Campaign Ad	ADMIN
Graham Media Group	Detroit	MI	48226	12/10/2024	PO22500134	\$ 40,000.00	CS	Comparative Source	FY25 Graham Media Community Outreach for mental health svcs	ADMIN



## DETROIT WAYNE INTEGRATED HEALTH NETWORK BOARD ACTION

Board Action Number: 25-25R2 Revised:  Requisition Number:

Presented to Full Board at its Meeting on: 2/17/2025

Name of Provider: Detroit Wayne Integrated Health Network

Contract Title: FY 2025 Operating Budget

Address where services are provided: None

Presented to Finance Committee at its meeting on: 2/5/2025

Proposed Contract Term: 10/1/2024 to 9/30/2025

Amount of Contract: \$ 1,213,869,645.00 Previous Fiscal Year: \$ 1,150,651,761.00

Program Type: Continuation

Projected Number Served- Year 1:    Persons Served (previous fiscal year):

Date Contract First Initiated: 10/1/2024

Provider Impaneled (Y/N)?

Program Description Summary: Provide brief description of services provided and target population. If propose contract is a modification, state reason and impact of change (positive and/or negative).

The proposed budget amendment serves to certify the following grant revenues and authorize expenditures of a like amount (\$7,308,898):

- Wayne County Strong grant totaling \$3,633,298 (funds allocated to providers on BA 25-49)
- \$3,675,600 additional allocation from MDHHS for Crisis Stabilization Unit startup support

The board action also includes the use of \$1,059,077 of Medicaid/ Local Reserves to support the following budgetary needs:

1. Salaries and fringes for new administrative positions totaling \$573,397:
  - Two (2) new IT positions totaling \$249,942
  - Three (3) new HR positions totaling \$242,591
  - One (1) new Compliance position totaling \$80,864
2. \$99,000 for CCBHC telehealth platform services contract with Mend VIP, Inc. (BA 25-54)
3. \$350,000 for 9-month extended contract with WIT, Inc. for Detroit Wayne Connect (BA 23-15R2)
4. \$36,680 for Gravity Works Design, LLC website redesign services (BA 25-46)

The revised FY 2025 Operating Budget totaling \$1,213,869,645 consists of the following revenues:

- \$911,276,166 - Medicaid, DHS Incentive, Medicaid-Autism, Children's/SED Waiver, HAB, CCBHC Supplemental;

- \$145,823,434 - Healthy MI Plan;
- \$12,552,243 - MI Health Link;
- \$21,460,905 - State General Funds;
- \$23,533,633 - Wayne County Local Match Funds;
- \$4,723,521 - County PA2 Funds;
- \$38,197,515 - State Grants (MDHHS/ MDHHS SUD, OBRA);
- \$28,746,151 - Federal Grants (MDHHS/ MDHHS SUD, SAMHSA),
- \$1,608,743 - Local Grants;
- \$6,760,000 - Interest Income;
- \$40,000 - Miscellaneous Revenue;
- \$19,147,334 - Medicaid/ Local Reserves

Outstanding Quality Issues (Y/N)?  If yes, please describe:

Source of Funds: Multiple

Fee for Service (Y/N):

Revenue	FY 24/25	Annualized
MULTIPLE	\$ 1,213,869,645.00	\$ 1,213,869,645.00
	\$	\$
<b>Total Revenue</b>	\$	\$

Recommendation for contract (Continue/Modify/Discontinue): Modify

Type of contract (Business/Clinical): Business

ACCOUNT NUMBER: MULTIPLE

In Budget (Y/N)? N

Approved for Submittal to Board:

James White, Chief Executive Officer

Stacie Durant, Vice President of Finance

Signature/Date:

Signature/Date:

**DETROIT WAYNE INTEGRATED HEALTH NETWORK  
BOARD ACTION**

Board Action Number: 25-53 Revised: Requisition Number:

Presented to Full Board at its Meeting on: 2/19/2025

Name of Provider: Pending

Contract Title: RFP 2025-002 - AI Models: Development and Implementation

Address where services are provided: None

Presented to Finance Committee at its meeting on: 2/5/2025

Proposed Contract Term: 3/1/2025 to 3/1/2028

Amount of Contract: \$ 1,497,464.00 Previous Fiscal Year: \$ 0.00

Program Type: New

Projected Number Served- Year 1:    Persons Served (previous fiscal year):

Date Contract First Initiated: 3/1/2025

Provider Impaneled (Y/N)?

Program Description Summary: Provide brief description of services provided and target population. If propose contract is a modification, state reason and impact of change (positive and/or negative).

RFP 2025-002 - Netlink Software Group America, Inc.

The Purchasing Division recommends award of the contract to DWIHN’s Board of Directors for Development and Implementation of AI Models to Reduce Hospital Recidivism for the Information Technology Department.

3 years of services 3/1/2025 - 3/1/2028

Not to exceed \$1,497,464.00

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Outstanding Quality Issues (Y/N)?  If yes, please describe:

Source of Funds: Multiple

Fee for Service (Y/N):

Revenue	FY 24/25	Annualized
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	\$ 0.00	\$ 1,497,464.00
	\$ 0.00	\$ 0.00
<b>Total Revenue</b>	\$ 0.00	\$ 1,497,464.00

Recommendation for contract (Continue/Modify/Discontinue): Continue

Type of contract (Business/Clinical): Business

ACCOUNT NUMBER:

In Budget (Y/N)? N

Approved for Submittal to Board:

James White, Chief Executive Officer

Stacie Durant, Vice President of Finance

Signature/Date:

Signature/Date:

## DETROIT WAYNE INTEGRATED HEALTH NETWORK BOARD ACTION

Board Action Number: 25-54 Revised: N Requisition Number:

Presented to Full Board at its Meeting on: 2/19/2025

Name of Provider: Mend VIP, Inc

Contract Title: Mend VIP - Telehealth Platform

Address where services are provided: None

Presented to Finance Committee at its meeting on: 2/5/2025

Proposed Contract Term: 3/1/2025 to 2/29/2028

Amount of Contract: \$ 272,410.00 Previous Fiscal Year: \$ 0.00

Program Type: New

Projected Number Served- Year 1:    Persons Served (previous fiscal year):

Date Contract First Initiated: 3/1/2025

Provider Impaneled (Y/N)?

Program Description Summary: Provide brief description of services provided and target population. If propose contract is a modification, state reason and impact of change (positive and/or negative).

Request to acquire 80 licenses of the Mend Engagement & Telehealth Service provided by MEND VIP. This service will be used to provide telehealth services for the members working with our CCBHC facilities. The Mend is the Sole-Source service that directly integrates with MHWIN, our EHR system provided by PCE.

The term of the contract would be 3 years, which includes the Mend Telehealth platform, implementation, initial customization of the platform, as well as customer support for the platform. **The total cost of the contract is not to exceed \$272,410.00 for the contract period 03/01/2025 through 02/29/2028.**

Outstanding Quality Issues (Y/N)?    If yes, please describe:

Source of Funds: Multiple

Fee for Service (Y/N):

Revenue	FY 24/25	Annualized
MULTIPLE	\$ 272,410.00	\$ 272,410.00
	\$	\$
<b>Total Revenue</b>	\$	\$

Recommendation for contract (Continue/Modify/Discontinue): Continue

Type of contract (Business/Clinical): Business

ACCOUNT NUMBER: 64915.727020.00000

In Budget (Y/N)? N

Approved for Submittal to Board:

James White, Chief Executive Officer

Stacie Durant, Vice President of Finance

Signature/Date:

Signature/Date:

*James White*

*Stacie Durant*

Signed: Tuesday, January 28, 2025

Signed: Friday, January 24, 2025