



**Detroit Wayne
Integrated Health Network**

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**Finance Committee Meeting
Wednesday, August 3, 2022
Hotel St. Regis 3071 W. Grand Blvd.
Detroit, MI. 48202
1:00 p.m.
AGENDA**

- I. Call to Order**
- II. Roll Call**
- III. Committee Member Remarks**
- IV. Approval of Agenda**
- V. Follow-Up Items**
- VI. Approval of Minutes – July 6, 2022**
- VII. Presentation of the Monthly Finance Report**
- VIII. 3rd Quarter FY22 Procurement Report for all Procurements Non-Competitive under \$50,000, and all Cooperative Procurements**
- IX. Unfinished Business:**
Staff Recommendations:
 - a. BA#22-12 (Revision 7) Detroit Wayne Integrated Health Network (DWIHN) FY2021-2022 Operating Budget
- X. New Business:**
Staff Recommendations:
 - a. BA#22-65 Wayne State University ECHO Survey Adults and Children
- XI. Good and Welfare/Public Comment**
Members of the public are welcome to address the Board during this time for no more than two minutes. (The Board Liaison will notify the Chair when the time limit has been met.) Individuals are encouraged to identify themselves and fill out a comment card to leave with the Board liaison; however, those individuals that do not want to identify themselves may still address the Board. Issues raised during Good and Welfare/Public Comment that are of concern to the general public and may initiate an inquiry and follow-up will be responded to and may be posted to the website. Feedback will be posted within a reasonable timeframe (information that is HIPAA related or of a confidential nature will not be posted but rather responded to on an individual basis).
- XII. Adjournment**

Board of Directors

Angelo Glenn, Chairperson
Dorothy Burrell
Jonathan C. Kinloch

Kenya Ruth, Vice Chairperson
Lynne F. Carter, MD
Kevin McNamara

Dora Brown, Treasurer
Eva Garza Dewaelsche
Bernard Parker

Dr. Cynthia Tauog, Secretary
Michelle Jawad
William Phillips



FINANCE COMMITTEE

MINUTES

JULY 6, 2022

1:00 A.M.

3701 W. GRAND BLVD.
DETROIT, MI 48202
(HYBRID/ZOOM)

MEETING CALLED BY	I. Ms. Dora Brown, Chair, called the meeting to order at 1:10 p.m.
TYPE OF MEETING	Finance Committee Meeting
FACILITATOR	Ms. Dora Brown, Chair
NOTE TAKER	Lillian M. Blackshire, Board Liaison
ATTENDEES	<p>Finance Committee Members Present: Ms. Dora Brown, Chair Mr. Kevin McNamara, Vice Chair Ms. Eva Garza Dewaelsche Mr. Bernard Parker Ms. Kenya Ruth</p> <p>Committee Members Excused: None</p> <p>Board Members Present: Mr. Angelo Glenn, Board Chair</p> <p>Board Members Excused: None</p> <p>Staff: Mr. Eric Doeh, CEO; Ms. Stacie Durant, CFO; Ms. Yolanda Turner, Deputy Legal Counsel; Mr. Manny Singla, Chief Network Officer; Ms. Jean Mira, Procurement Manager; Ms. Brooke Blackwell, Chief of Staff; and Ms. Sheree Jackson, Corporate Compliance Officer</p> <p>Guests: None</p>

AGENDA TOPICS

Roll Call Ms. Sonya Davis, Management Assistant

II. Roll Call

Roll Call was taken by Ms. Sonya Davis, Management Assistant and a quorum was present.

III. Committee Member Remarks

The Chair, Ms. Dora Brown called for any Committee remarks. Mr. Parker, introduced his granddaughter and noted she was shadowing him for the day; she was a recent high school graduate and would be attending Michigan State in the Fall.

IV. Approval of Agenda

The Chair, Ms. Brown called for a motion on the agenda. There were no changes or modifications requested to the agenda. **Motion:** It was moved by Mr. Parker and supported by Ms. Ruth approval of the agenda. **Motion carried.**

V. Follow-up Items:

Updates, if any, on the General Fund had been requested by the Committee. S. Durant, CFO noted there were no updates on the General Fund.

VI. Approval of the Meeting Minutes

The Chair Ms. Brown called for a motion on the Finance Committee minutes from the meeting of Monday, June 13, 2022. **Motion:** It was moved by Mr. Parker and supported by Ms. Ruth approval of the Finance Committee minutes with any necessary corrections from the meeting of Monday, June 13, 2022. There were no corrections to the minutes. **Motion carried.** Minutes accepted as presented.

VII. Presentation of the Monthly Finance Report

S. Durant, CFO presented the Monthly Finance report. A written report for the eight months ended May 31, 2022 was provided for the record. Network Finance accomplishments and noteworthy items were as follows:

1. Consistent with the CPT codes increased on October 1, 2021, DWIHN will be implementing a one-time supplemental retroactive 5% rate increase effective October 1, 2021. The supplemental payment will be paid out in three increments – October 1, 2021 – March 31, 2022 paid in mid July 2022; April 1 – June 30, 2022 paid out mid-September 2022; July 1 – September 30, 2022 paid out mid December 2022. This will be done outside of the fee schedule. Providers noted that it was important that monies be distributed as soon as possible therefore DWIHN is using the three-prong approach noted above.

Discussion ensued regarding the providers that would be not be receiving the one-time supplemental retroactive 5% rate increase; the assumptions that were taken into consideration during the last year and the total overall cost of the of supplemental payments.

2. Effective October 1, 2022, consistent with the CPT codes previously increased, DWIHN will implement a 2.5% rate increase. DWIHN will work with PCE to increase the respective fee schedules in time for the upcoming fiscal year.

Discussion ensued regarding the increase being supplemental instead of permanent and why the rate increase is 2.5% instead of being higher. CFO Durant gave an overview of the Milliman rates and the decrease that had taken place.

A. Cash and Investments – comprise of funds held by three (3) investment managers, First Independence CDARS, Comerica, and Flagstar accounts.

B. Due from other governments – comprise various local, state and federal amounts due to DWIHN. The account balance primarily related to \$4.0 million due from MDHHS for SUD and MH block grant.

C. Accounts receivable and allowance for uncollectible – Approximately \$3.2 million due from Wayne County for 2nd quarter PA2 and \$1.4 million for the monthly match payment. In addition, approximately \$1.0 due from the ICO's for cost settlements; \$1.0 million due from CLS for prior year cost settlement. DWIHN recorded \$.5 million in an allowance for two SUD providers due to length of amount owed and likelihood of collections.

D. IBNR Payable – represents incurred but not reported (IBNR) claims from the provider network; historical average claims incurred through May 31, 2022 including DCW hazard pay and 5% rate increases, was approximately \$472.5 million however actual payments were approximately \$414.9 million. The difference represents claims incurred but not reported and paid of \$57.6 million.

E. Due to other governments – includes \$8 million due to MDHHS for death recoupment and \$12.3 million for the FY21 hazard pay cost settlement and \$1.8 million due to MDHHS for FY20 general fund carryover in excess of 5%.

F. Federal revenue/grant program expenses – variance due to lack of spending for the \$5.9 million COVID SUD grant and \$3.7 million Tri County Crisis grant. In addition, budget assumes revenues are incurred consistently throughout the year.

G. State grants and contracts – refer to budget adjustment for \$33 million.

H. Autism, SUD, Adult, IDD, and Children services – \$64 million variance due to impact of COVID, the workforce shortages and timing in services and payment (i.e. summer programs, financial stability payment).

A high-level overview was provided by CFO Durant on the FY 2023 CEO Recommended budget. Discussion ensued regarding the assumptions that were used when creating the FY2023 Budget. Assumptions discussed included the reduction in the Milliman rates that Traditional Medicaid; Autism Medicaid and Healthy Michigan revenue would be reduced by 2.9% as compared to the amended FY2022 budget; the Direct Care Worker Hazard Pay wage would be \$2.25 and included in the budget; State General Fund would be reduced by \$4.5 million dollars as compared to FY22 budget; and the Public Health Emergency would end July 16, 2023. Discussion ensued regarding the General Fund Allocation recommendation; it was noted that the two-line items that were reduced was the Summer Youth Program and the School Based Initiative program. Discussion and information were shared regarding how the ending of the Public Health Emergency would impact the programs; however, it was noted there would be no reduction in children Medicaid billable services. It was also discussed how the Summer Youth Program was the face of DWIHN in a number of the Wayne county cities. Discussion ensued regarding the Goal line program; its actual spending and items that would be considered after more information was known regarding the ending of the Public Health Emergency.

The Board Liaison will send the CEO Recommended FY2023 Budget to the Finance Committee and the entire board with a reminder that the questions were due by July 11th.

There was no further discussion. The Chair, Ms. Brown noted the Monthly Finance Report ended May 31, 2022 was received and filed.

Mr. Doeh provided an overview of information that was sent by the Community Mental Health Association of Michigan (CMHAM) on the State of Michigan budget. It was reported that DWIHN will receive \$45 million dollars to build a psychiatric campus. This campus is to be built on the land located on W. Seven Mile in Detroit, Michigan. Mr. Doeh provided a brief history of the project. He thanked the board for giving them, staff to do the work and noted there was a lot of people that fought hard for this to happen. Both Democrats and Republican came together on this plan. It is our hope that the Governor will sign the budget next week however we should be on track to build this Transformative Integrated Center. There were kudos given to the board, providers and stakeholders. Treasurer Brown thanked Mr. Doeh and his staff for their hard work and noted that DWIHN did not have to borrow the money and to have the support of the Governor to build this project says a lot; this was wonderful and congratulations on this phenomenal endeavor. Discussion ensued regarding

potential partnerships with health plans and us partnering with the Provider Network. Discussion ensued regarding the timeline and it was noted that the project was slated to be completed within a year. Committee members Parker, McNamara, and Ruth all offered congratulations to the DWIHN team and noted how excited they all were about the project. It was also noted that Boji was gifting the land to DWIHN.

VIII. Strategic Plan Pillar – Finance

S. Durant, CFO reported. A written document was provided to the committee and for the record. It was reported that the Finance Pillar has three high-level goals. It was reported that the implementation of a risk-based/value-based funding model was at 100%; replenishing the Internal Service Fund (ISF) to maximize savings for risk at 7.5% was at 100%; collaborating with Finance in developing a financial forecasting model was at 50%; selling existing properties was at 100% which included the Highland Park and W. Grand Blvd. properties; and rehabbing existing properties was at 75% this would include the Care Center and Woodward building. Discussion ensued regarding the Seven Mile property and if it could be removed from the plan. There was no further discussion. The report was received and filed.

IX. Unfinished Business – Staff Recommendations:

a. Board Action #22-12 (Revision 6) – Detroit Wayne Integrated Health Network (DWIHN) FY 2021-2022 Operating Budget. The Chair called for a motion. **Motion:** It was moved by Mr. McNamara and supported by Ms. Ruth approval of BA #22-12 (Revision 6) S. Durant, Chief Financial Officer reported. This board action is requesting Board approval to amend the FY22 Operating Budget by adding \$33,709,383 in additional Medicaid (\$19,108,860) and Healthy MI (\$14,600.723) revenue per the projection of actual revenue received through May 31, 2022. It was noted that several months ago there was a board action to decertify revenue for Autism in the amount of \$20 million dollars so this is a net of \$13 million dollars and not \$33 million dollars. There was no further discussion. **Motion carried.**

X. New Business – Staff Recommendations: None

XI. Good and Welfare/Public Comment – The Chair read the Good and Welfare/Public Comment statement. Ms. Constance Rowley, former board member of 20 years addressed the Committee and congratulated DWIHN on their success. She noted that this was work in that had been in progress for 20 years and specifically gave a “shout out” to CEO Doeh on being able to transverse political issues and being able to successfully bring a coalition of both Democrats; Republicans, the City of Detroit and Wayne County together was nothing short of a miracle. She was very pleased to hear this good news and proud to say Congratulations. Mr. Doeh thanked her for her comments and well wishes.

XII. Adjournment – There being no further business; The Chair, Ms. Brown called for a motion to adjourn. **Motion:** It was moved by Mr. Parker and supported by Ms. Ruth to adjourn the meeting. **Motion carried.** The meeting adjourned at 2:30 p.m.

**FOLLOW-UP
ITEMS**

- a. Send to the Finance Committee and remaining Board members the CEO Recommended FY2023 Budget with a reminder that questions are due on July 11, 2022.

**DWIHN Division of Management and Budget
Monthly Finance Report
For the nine months ended June 30, 2022**

DWIHN Finance accomplishments and noteworthy items:

1. DWIHN issued the first of three 5% One Time Supplemental rate increases for claims submitted through March 31, 2022 in the amount of \$13.4 million. Second installment will be processed in September 2022 for claims submitted April 1 – June 30, 2022.
2. DWIHN issued financial stability letters to fifteen (15) Skilled Building and Supported Employment providers and seven (7) responded. DWIHN funded 100% of provider projected losses totaling \$1.4 million.
3. MDHHS reduced Medicaid Capitation rates by 2.9% which is approximately \$24 million for DWIHN. The FY23 Operating Budget will reflect the reduction and will not have an impact on members served. DWIHN will amend the budget accordingly based on the first quarter actual revenue receipts.
4. DWIHN has approximately \$1.5 million in excess General Fund to allocate to three General Fund Non-Medicaid programs: (1) The Children’s Center Adoption program (\$500,000); (2) Starfish Behavioral Health Professional program (\$500,000); and (3) The WC Prosecutors Mental Health Expediated Plea program (\$525,000). The board actions will be presented to PCC in August for approval.

Financial analysis- (refer to Authority balance sheet and income statement)

- Cash flow is very stable and should continue to remain strong throughout the year as liquidity ratio = 2.78.

	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
DWIHN	3.17	3.13	3.13	3.13	2.50	2.79	2.49	2.44	2.72	2.75	3.08	2.78

- (A) Cash and Investments – comprise of funds held by three (3) investment manager, First Independence CDARS, Comerica, and Flagstar accounts.
- (B) Due from other governments – comprise various local, state and federal amounts due to DWIHN. The account balance primarily related \$7.4 million in HRA payments due from MDHHS for pass through to community hospitals; \$5.0 million due from MDHHS for SUD and MH block grant.
- (C) Accounts receivable and allowance for uncollectible – Approximately \$4.5 million due from Wayne County for 2nd and 3rd quarter PA2 and \$1.4 million for the monthly match payment. In addition, approximately \$1.0 due from the ICO’s for cost settlements; \$1.0 million due from CLS for prior year cost settlement. DWIHN recorded \$.5 million in an allowance for two SUD providers due to length of amount owed and likelihood of collections.
- (D) IBNR Payable – represents incurred but not reported (IBNR) claims from the provider network; historical average claims incurred through June 30, 2022, including DCW hazard pay and one time 5% rate increase, was approximately \$550.4 million however actual payments were approximately \$479.6 million. The difference represents claims incurred but not reported and paid of \$70.8 million.
- (E) Due to other governments – includes \$8 million due to MDHHS for death recoupment, \$12.3 million for the FY21 hazard pay cost settlement and \$1.8 million due to MDHHS for FY20 general fund carryover in excess of 5%.

- (F) Federal revenue/grant program expenses and SUD expenses – variance due to lack of spending for the \$5.9 million COVID SUD grant and \$3.7 million Tri County Crisis grant. Please refer to FY22 budget board action whereby DWIHN decertifying \$3.9 million in COVID and SUD block grants.
- (G) State grants and contracts – The variance of \$10.2 million primary consist of the estimated amount of DCW hazard pay DWIHN estimated will be cost settled and returned to MDHHS at year end.
- (H) SUD, Adult, IDD, and Children services – \$67 million variance due to impact of COVID, the workforce shortages and timing in services and payment (i.e. summer programs, financial stability payments).

Statement of Net Position
As of June 30, 2022

Assets

Cash and investments	294,620,996		A
Investments in Internal Service Fund	59,037,538		A
Other cash and investments	1,000		
Receivables			
Due from other governmental units	13,489,151		B
Accounts receivable	7,913,152		C
Less: allowance for uncollectible	(487,838)		C
Prepayments and deposits	619,098		
Total current assets	<u>375,193,097</u>		
Capital assets, net of accumulated depreciation	<u>13,772,245</u>		
Total Assets	<u><u>388,965,342</u></u>		

Liabilities and Net Position

Liabilities			
Accounts payable	27,344,203		
IBNR Payable	70,850,537		D
Due to Wayne County	1,418,211		
Due to other governments	25,349,882		E
Accrued wages and benefits	275,035		
Unearned revenue	334,038		
Accrued compensated balances	1,357,485		
Total current liabilities	<u>126,929,391</u>		
Notes Payable	<u>5,030,608</u>		
Total Liabilities	<u><u>131,959,999</u></u>		
Net Position			
Net investment in capital assets	8,741,637		
Unrestricted - PA2 funds	6,264,131		
Internal Service Fund	59,717,016		
Unrestricted	<u>182,282,559</u>		
Total Net Position	<u><u>257,005,343</u></u>		
Liabilities and Net Position	<u><u>388,965,342</u></u>		

Statement of Revenues, Expenses and Changes to Net Position
For the Nine Months Ending June 30, 2022

	June 2022			Year to Date		
	Budget	Actual	Variance	Budget	Actual	Variance
Operating Revenues						
Federal grants	\$ 2,514,402	\$ 1,882,147	\$ (632,255)	\$ 22,629,616	\$ 11,634,469	\$ (10,995,147) F
State grants and contracts	76,172,710	84,770,866	8,598,156	685,554,387	695,792,818	10,238,431 G
Prior year Medicaid and GF savings	-	-	-	-	41,280,671	41,280,671
MI Health Link	823,844	847,455	23,611	7,414,592	6,938,059	(476,533)
Local grants and contracts	1,830,665	1,857,735	27,070	16,475,989	17,940,150	1,464,161
Other charges for services	3,333	2,614	(719)	30,000	64,254	34,254
Total Operating Revenues	81,344,954	89,360,817	8,015,863	732,104,584	773,650,421	41,545,837
Operating Expenses						
Salaries	2,009,834	1,842,370	167,464	18,043,262	16,957,954	1,085,308
Fringe benefits	762,486	698,592	63,894	6,862,378	6,798,381	63,997
Substance abuse services	4,469,971	1,597,545	2,872,426	40,229,735	30,548,980	9,680,755 F/H
Autism Services	5,935,353	9,790,252	(3,854,899)	53,418,176	49,950,797	3,467,379
MI HealthLink	823,010	958,883	(135,873)	7,407,092	7,880,386	(473,294)
Adult Services	24,899,068	31,777,942	(6,878,874)	224,156,861	211,190,542	12,966,319 H
Children Services	7,375,936	1,442,737	5,933,199	66,383,423	42,815,553	23,567,870 H
Intellectual Developmental Disabled	31,572,222	39,302,146	(7,729,924)	284,150,001	258,299,738	25,850,263 H
Grant Programs	1,154,094	1,016,278	137,816	10,386,847	5,161,774	5,225,073
State of Michigan	1,652,516	1,189,738	462,778	14,872,641	14,234,858	637,783
Depreciation	147,233	259,049	(111,816)	1,325,095	758,309	566,786
Other operating	626,564	330,180	296,384	5,619,073	3,890,476	1,728,597
Total Operating Expenses	81,428,287	90,205,712	(8,777,425)	732,854,584	648,487,748	84,366,836
Operating Revenues over (under) Expenses	(83,333)	(844,895)	16,793,288	(750,000)	125,162,673	125,912,673
Non-operating Revenues (Expenses)						
Investment Earnings	83,333	182,895	99,561	750,000	(950,325)	(1,700,325)
Contributions					7,220	7,220
Total Non-operating Revenues (Expenses)	83,333	182,895	99,561	750,000	(943,105)	(1,693,105)
Change in Net Position	-	(662,000)	16,892,849	-	124,219,568	124,219,568
Net Position - Beginning of year					132,785,775	132,785,775
Net Position - End of Year	\$ -	\$ (662,000)	\$ 16,892,849	\$ -	\$ 257,005,343	\$ 257,005,343

Statement of Cash Flows
For the Nine Months Ending June 30, 2022

Cash flows from operating activities	
Cash receipts from the state and federal governments	\$ 721,081,096
Cash receipts from local sources and customers	18,004,404
Payments to suppliers	(654,532,244)
Payments to employees	(24,921,679)
	<u>59,631,577</u>
Net cash provided by (used in) operating activities	<u>59,631,577</u>
Cash flows from capital and related financing activities	
Acquisition of capital assets	(1,570,095)
Principle and interest paid on capital debt	(204,630)
	<u>(1,774,725)</u>
Net cash provided by (used in) capital and related financing activities	<u>(1,774,725)</u>
Cash flows from investing activities	
Interest received on investments	(950,325)
Proceeds from sale of assets	7,220
	<u>(943,105)</u>
Net cash provided by investing activities	<u>(943,105)</u>
Net increase (decrease) in cash and cash equivalents	<u>56,913,747</u>
Cash and investments - beginning of period	<u>296,745,788</u>
Cash and investments - end of period	<u><u>\$ 353,659,534</u></u>
Reconciliation of operating income (loss) to net cash provided by (used in) operating activities	
Operating income (loss)	\$ 125,162,673
Adjustments to reconcile operating income (loss) to net cash used in operating activities:	
Depreciation	758,309
Decreases (increases) in current assets:	
Accounts receivable	(559,494)
Prepayments and deposits	(243,701)
Due from other governmental units	7,802,237
Due from Wayne County	
Other assets	
Increases (decreases) in current liabilities:	
Accounts and contracts payable	(103,761,074)
IBNR Payable	70,850,537
Accrued wages	(850,185)
Due to Wayne County	1,418,211
Due to other governmental units	861,728
Unearned revenue	(41,807,665)
	<u>59,631,577</u>
Net cash provided by (used in) operating activities	<u><u>\$ 59,631,577</u></u>
Bank balance comprise the following @ June 30, 2022:	
Flagstar (\$2.1 million restricted for loan account)	\$256,185,259
Investment Managers	80,751,307
First Independence Bank (CDARS)	19,936,222
Comerica	1,003,152
	<u>\$357,875,940</u>

**DETROIT WAYNE INTEGRATED HEALTH NETWORK
BOARD ACTION**

Board Action Number: 22-12 R7 Revised: Y Requisition Number:

Presented to Full Board at its Meeting on: 8/17/2022

Name of Provider: Detroit Wayne Integrated Health Network

Contract Title: FY 2021-2022 Operating Budget

Address where services are provided: None

Presented to Finance Committee at its meeting on: 8/3/2022

Proposed Contract Term: 10/1/2021 to 9/30/2022

Amount of Contract: \$ 969,725,954.00 Previous Fiscal Year: \$ 927,640,119.00

Program Type: Continuation

Projected Number Served- Year 1: Persons Served (previous fiscal year):

Date Contract First Initiated: 10/1/2021

Provider Impaneled (Y/N)?

Program Description Summary: Provide brief description of services provided and target population. If propose contract is a modification, state reason and impact of change (positive and/or negative).

Staff requests Board approval to decertify the FY22 Operating Budget by reducing Substance Use Disorder (SUD) Federal Grant revenue by \$3,585,364 (SUD COVID grants @ \$2,970,525; SUD Women's Post Partum and WSS grants @ \$614,839) per the July 21, 2022 communication from the Michigan Department of Health and Human Services.

The reduction is consistent with the projected amount of expenses incurred in the fiscal year and will have no negative impact on the providers or members served.

The revised FY22 Operating budget, in the amount of \$969,725,954, includes revenue of: \$25,955,085 (State General Funds); \$734,078,119 (Medicaid, DHS Incentive, Medicaid-Autism, Children's/SED Waiver, HAB); \$9,886,123 (MI Health Link); \$132,764,386 (Healthy MI-Medicaid and Substance Use Disorders (SUD)); \$17,686,447 (Wayne County Local Match); \$4,040,539 (Public Act 2 Funds); \$4,988,982 (State Grant portion of OBRA and SUD); \$39,045,273 (Federal Grant Funds); \$241,000 (Local Grant Funds); \$1,000,000 (Interest Income); and \$40,000 (Miscellaneous Revenue).

Outstanding Quality Issues (Y/N)? _ If yes, please describe:

Source of Funds: Multiple

Fee for Service (Y/N):

Revenue	FY 21/22	Annualized
MULTIPLE	\$ 969,725,954.00	\$ 969,725,954.00
	\$ 0.00	\$ 0.00
Total Revenue	\$ 969,725,954.00	\$ 969,725,954.00

Recommendation for contract (Continue/Modify/Discontinue): Continue

Type of contract (Business/Clinical): Business

ACCOUNT NUMBER: MULTIPLE

In Budget (Y/N)?

Approved for Submittal to Board:

Eric Doeh, Chief Executive Officer

Stacie Durant, Chief Financial Officer

Signature/Date:

Signature/Date:

Eric Doeh

Stacie Durant

Signed: Monday, July 25, 2022

Signed: Friday, July 22, 2022

**DETROIT WAYNE INTEGRATED HEALTH NETWORK
BOARD ACTION**

Board Action Number: 22-65 Revised: N Requisition Number:

Presented to Full Board at its Meeting on: 8/17/2022

Name of Provider: Wayne State University

Contract Title: ECHO Survey- Adults & Children

Address where services are provided: None

Presented to Finance Committee at its meeting on: 8/3/2022

Proposed Contract Term: 7/1/2022 to 6/30/2023

Amount of Contract: \$ 121,074.00 Previous Fiscal Year: \$ 104,633.00

Program Type: Continuation

Projected Number Served- Year 1: Persons Served (previous fiscal year):

Date Contract First Initiated: 7/1/2022

Provider Impaneled (Y/N)?

Program Description Summary: Provide brief description of services provided and target population. If propose contract is a modification, state reason and impact of change (positive and/or negative).

This contract is for Wayne State University (WSU) Center for Urban Studies to administer two adults and the ECHO survey for children for a total of \$121,074. (FY22 @ \$30,269; FY23 @ \$90,805).

Terms: July 1, 2022 - June 30th 2023

The Customer Service unit is responsible for measuring various satisfaction and member experience, particularly related to NCQA requirements. It has been established and accepted by NCQA that the ECHO® Survey (developed with support from the Agency for Healthcare Research and Quality (AHRQ), is fully recognized as an acceptable tool for measuring the experience of care and outcomes for Managed Behavioral Healthcare Organizations. In an effort to reduce cost in the future DWIHN is investigating the ability to work with WSU to further assist us in developing a tool that will combine both the adult and children's survey, through guidelines acceptable by NCQA and the ECHO® requirements. Since we have previously worked with WSU Center for Urban Studies and because they are a not-for-profit organization we are asking for Comparable Source for the continued purchase of services for FY 22/23.

Outstanding Quality Issues (Y/N)? If yes, please describe:

Source of Funds: Multiple

Fee for Service (Y/N):

Revenue	FY 22/23	Annualized
Multiple	\$ 121,074.00	\$ 121,074.00
	\$ 0.00	\$ 0.00
Total Revenue	\$ 121,074.00	\$ 121,074.00

Recommendation for contract (Continue/Modify/Discontinue): Continue

Type of contract (Business/Clinical): Business

ACCOUNT NUMBER: 64914.817000.00000

In Budget (Y/N)? Y

Approved for Submittal to Board:

Eric Doeh, Chief Executive Officer

Stacie Durant, Chief Financial Officer

Signature/Date:

Signature/Date:

Eric Doeh

Stacie Durant

Signed: Monday, July 11, 2022

Signed: Monday, July 11, 2022