



**Detroit Wayne  
Integrated Health Network**

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**Finance Committee Meeting  
Monday, February 14, 2022  
707 W. Milwaukee St. Detroit, MI 48202  
11:00 a.m.  
AGENDA**

- I. **Call to Order**
- II. **Roll Call**
- III. **Committee Member Remarks**
- IV. **Approval of Agenda**
- V. **Follow-Up Items**
- VI. **Approval of Minutes - January 5, 2022 Finance Committee Meeting**
- VII. **Presentation of the Monthly Finance Report**
- VIII. **Unfinished Business:**  
Staff Recommendations:
  - a. Board Action #22-12 R2 – DWIHN FY 2021-2022 Operating Budget
- IX. **New Business:**  
Staff Recommendations:
  - a. Board Action #22-52 – PCE/MHWIN Maintenance Contract Renewal
- X. **Good and Welfare/Public Comment**  
Members of the public are welcome to address the Board during this time for no more than two minutes. (The Board Liaison will notify the Chair when the time limit has been met.) Individuals are encouraged to identify themselves and fill out a comment card to leave with the Board liaison; however, those individuals that do not want to identify themselves may still address the Board. Issues raised during Good and Welfare/Public Comment that are of concern to the general public and may initiate an inquiry and follow-up will be responded to and may be posted to the website. Feedback will be posted within a reasonable timeframe (information that is HIPAA related or of a confidential nature will not be posted but rather responded to on an individual basis).
- XI. **Adjournment**

**Board of Directors**

Angelo Glenn, Chairperson  
Dorothy Burrell  
Kevin McNamara

Kenya Ruth, Vice Chairperson  
Lynne F. Carter, MD  
Bernard Parker

Dora Brown, Treasurer  
Michelle Jawad  
William Phillips

Dr. Cynthia Tauog, Secretary  
Jonathan C. Kinloch

Eric W. Decker, President and CEO



# FINANCE COMMITTEE

**MINUTES**

**JANUARY 5, 2022**

**1:00 P.M.**

**707 W. MILWAUKEE ST.  
DETROIT, MI 48202  
(HYBRID/ZOOM)**

**MEETING  
CALLED BY**

I. Ms. Dora Brown, Chair called the meeting to order at 1:06 p.m.

**TYPE OF  
MEETING**

Finance Committee Meeting

**FACILITATOR**

Ms. Dora Brown, Chair

**NOTE TAKER**

Nicole Smith, Administrative Assistant

**Finance Committee Members Present:**

Ms. Dora Brown, Chair  
Mr. Kevin McNamara, Vice Chair  
Ms. Kenya Ruth  
Mr. Bernard Parker (Virtual)

**Committee Members Excused:**

Commissioner Jonathan C. Kinloch

**ATTENDEES**

**Board Members Present:**

Ms. Dorothy Burrell (Virtual)

**Board Members Excused: None**

**Staff:** Mr. Eric Doeh, CEO; Ms. Stacie Durant, CFO; Ms. Yolanda Turner, Deputy Legal Counsel; Ms. Tiffany Devon, Director of Communications; Mr. Mike Maskey, Facilities Manager; Manny Singla, CIO

**Guests:** None

**AGENDA TOPICS**

**II. Roll Call**

Ms. Lillian Blackshire, Board Liaison

**DISCUSSION**

Roll Call was taken by Ms. Blackshire and a quorum was present.

**III. Committee Member Remarks**

The Chair, Ms. Brown, called for any Committee remarks. Vice Chair, McNamara invited committee members to attend meeting with Western Wayne regarding mental health.

**IV. Approval of Agenda**

The Chair, Ms. Brown called for a motion on the agenda. There were no changes or modifications requested to the agenda. **Motion:** It was moved by Ms. Ruth and supported by Mr. McNamara approval of the agenda. **Motion carried.**

**V. Follow-up Items:**

There were no follow up items noted on the agenda.

## **VI. Approval of the Meeting Minutes**

The Chair, Ms. Brown called for a motion on the Finance Committee minutes from the meeting of Wednesday, November 3, 2021. **Motion:** It was moved by Mr. McNamara and supported by Ms. Ruth approval of the Finance Committee minutes from the meeting of Wednesday, November 3, 2021. There were no corrections to the minutes. **Motion carried.** Minutes accepted as presented.

## **VII. Presentation of the Monthly Finance Report**

S. Durant, CFO presented the Monthly Finance report. A written report ending November 30, 2021 was provided for the record. Network Finance accomplishments and noteworthy items were as follows:

In response to a letter dated October 1, 2021, twenty-six (26) providers from four (4) lines of business were eligible for a stability payment. Thirteen (13) of the providers responded and were eligible for a total payment amount of \$4.3 million. The claims will be adjusted and payment will be disbursed over the next few weeks. In addition, DWIHN identified Clubhouse services as eligible for financial stability and requested similar information. As a result of the review, an additional \$1.6 million was paid to five (5) Clubhouse providers.

DWIHN's total specific provider financial stability payments issued for fiscal year ended September 30, 2021 were \$6.9 million.

DWIHN offered two additional network wide stability payments:

(1) A lump sum retention payment to all provider staff that serve DWIHN members, both clinical and administrative, employed on September 30, 2021. Approximately 90% of the providers responded after DWIHN made three separate attempts to reach out to non-responsive providers. On Monday, December 6, 2021, DWIHN issued \$24.7 million in retention payments to two hundred ninety-two (292) providers for 13,000 full and part time employees. In addition, three hundred thirty-two (332) full time and ten (10) part-time/student interns and DWIHN staff were also eligible for the retention payment for a total of approximately \$755,000. DWIHN applied the same guidelines as the provider network. It should be noted that the amount disbursed to DWIHN employees were within the board approved budget for administrative costs for the fiscal year ended September 30, 2021.

(2) Payment of overtime premiums (i.e. half time) for certain residential providers, in part, for services performed during the fiscal year ended September 30, 2021. Although DWIHN's standardized rate of \$18.54/hr. factor in an overtime component, given the staff shortages, providers incurred an excess amount of overtime during the year. On December 7, 2021, DWIHN disbursed \$4.7 million to the provider network related to the overtime initiative.

Effective October 1, 2021, DWIHN will be implementing an across the board 5% rate increase for all fee for service programs, with the exception of Hospitals, COFR's, special provider negotiated rate contracts (i.e. Hope Network), Wayne County programs, Children Crisis contracts, COPE, MHL, Fiscal Intermediaries, Med Drop, PMPM providers, and federally funded grant programs (i.e. PASARR). DWIHN will be working with PCE to update the MHWIN contract records to reflect the revised rates on 1/1/22 however October – December claims will be retroactively adjusted and paid by early April 2022. Discussion ensued regarding the DWIHN goal of "Rainy Day Funds". CFO, S. Durant responded with the percentages for the goal amounts for local funding. It was stated the goal met for FY2021 was 10% for ISF, 7.5% Medicaid Internal Revenues, and up to 5% for Medicaid Savings; in dollar amounts are \$5.9 million (7.5%) and \$39 million (5%).

On November 15, 2021, MDHHS approved the SED value-based incentive model. The SED Children's Providers can earn up to \$2.5 million a year in value-based payments. In addition, on December 10, 2021, DWIHN met and introduced a similar value-based payment model to the AMI provider network. On the same day, DWIHN submitted the request for all approvals to MDHHS; they have 25 days to respond, however we anticipate implementation effective January 1, 2022. The AMI providers can earn up to \$5.5 million per year in value-based payments.

Cash and Investments – comprise of funds held by three (3) investment manager, First Independence CDARS, Comerica, and Flagstar accounts.

Due from other governments – comprise various local, state and federal amounts due to DWIHN. The account balance primarily related to \$5.9 million for MDHHS performance incentive and \$6.0 million due from MDHHS for SUD and MH block grant.

Accounts receivable and allowance for uncollectible – Approximately \$2.1 due from Molina for MHL; and \$2 million due from Wayne County for 4<sup>th</sup> quarter PA2 and November match payment. DWIHN recorded \$.5 million in an allowance for two SUD providers due to length of amount owed and likelihood of collections. Discussion ensued regarding department forgiveness for the SUD providers that owe monies to DWIHN. Mr. Doeh, CEO noted that discussion would take place at a later date.

IBNR Payable – represents incurred but not reported (IBNR) claims from the provider network; historical average claims incurred through November 2021, including DCW hazard pay, was approximately \$117.9 million however actual payments were approximately \$57.1 million. The difference represents claims incurred but not reported and paid of \$60.8 million.

Due to other governments – includes \$8 million due to MDHHS for death recoupment and \$1.6 million for 2/3 of the 1st quarter IPA tax payable due January 30, 2022. In addition, the amount includes \$1.8 million due to MDHHS for FY20 general fund carryover in excess of 5% and \$.9 million for State facilities.

Federal revenue/grant program expenses – variance due to several grants not accrued due to timing of receiving invoices. In addition, the budget assumes revenues are incurred consistently throughout the year.

State revenue and contracts – Various due to pending budget adjustment for DCW revenues for approximately \$7.6 million for October and November receipts.

Autism, SUD, Adult, IDD and Children services – \$12.3 million variance due to impact of COVID on certain lines of business and timing in services (i.e. summer programs).

The Chair, Ms. Brown noted the Monthly Finance Report ending November 30, 2021 was received and filed.

#### **VIII. 4th Quarter FY21 Procurement Report**

The 4<sup>th</sup> Quarter Procurement Report was presented by Ms. J. Mira, Procurement Administrator. The written report was provided to the Finance Committee and was included in the agenda packet for informational purposes. Noteworthy information includes purchasing percentages: Contract Percentage for Wayne County is 36.11% and Out of County is 63.89%; Funding Percentage w/o IT for Wayne County is 65.60% and Out of County is 34.40%. Amounts include Total under 50K or Cooperative purchasing is \$233,733.95, Wayne County is \$84,405.98, IT totals is \$105,063.58, and Total funding w/o IT 128,670.37. There was no further discussion. wThe 4<sup>th</sup> Quarter Procurement Report was received and filed.

**IX. Unfinished Business – Staff Recommendations:**

a. **Board Action #19-62 (Revision 2) – Pyratech Security** – M. Maskey, Facilities Manager reporting. This board action is requesting the approval to exercise the one-year extension option from February 1, 2022 through January 31, 2023 for an amount not to exceed \$162,927 with Pyratech Security Systems. Pyratech provides physical security at DWIHN buildings. The contract was originally procured through the IFB process and issued for a 3-year contract with a one year extension option. The total contract amount will not exceed \$642,977. The Chair, Ms. Brown called for a motion on Board Action #19-62(Revision 2). **Motion.** It was moved by Mr. McNamara and supported by Ms. Ruth approval of Board Action #19-62 (Revision 2) to Full Board. There was no further discussion. **Motion carried.**

b. **Board Action #20-54 (Revision 4) – HEDIS/NCQA Professional Consultant Services** – M. Singla, CIO reporting. This Board Action is to request a term extension only of contractual Professional IT services for the period from January 1, 2022 to June 30, 22. The funds allocated are sufficient to support the additional six months of the contract. The Chair, Ms. Brown called for a motion on Board Action #20-54 (Revision 4). **Motion.** It was moved by Ms. Ruth and supported by Mr. McNamara approval of Board Action #20-54 (Revision 4). There was no further discussion. **Motion carried.**

c. **Board Action #22-12 (Revision 1) – DWIHN FY2021-2022 Operating Budget** – S. Durant, CFO reporting. This board action is requesting the approval to amend the FY 2022 Operating Budget. The amendment certifies/decertifies additional revenue of \$42,513,062 (net). Additional details on each item was provided in the Board action. The Chair, Ms. Brown called for a motion on Board Action #22-12 (Revision 1). **Motion.** It was moved by Mr. McNamara and supported by Ms. Ruth approval of Board Action #22-12 (Revision 1). **Motion carried.**

**X. New Business – Staff Recommendations:**

a. **Board Action #22-35 – Westcomm** – T. Devon, Director of Communications reporting. The Communications Department would like to enter into a contract agreement with Westcomm, a social media management company. The contract would begin February 1, 2022 through September 30, 2022. The total cost of the eight-month contract is \$69,500. Westcomm was the second qualified bidder on an RFP issued in July 2020. The initial vendor selected was Equal Sign Partners whose contract had been cancelled. Ms. Brown recommended the Director obtain a contract and scope of services/plan of action of how the monies were to be spent. The Chair, Ms. Brown called for a motion on Board Action #22-35. **Motion.** It was moved by Ms. Ruth and supported by Mr. McNamara approval of BA#22-35 pending receipt of the plan of action at Full Board meeting. **Motion carried.**

b. **Board Action #22-45 – Special Media Outreach Initiative** – S. Durant, CFO reporting. This board action is requesting the approval of a joint request between the Communications, SUD and Workforce Training and Development departments for an amount not to exceed \$30,000 for additional media services that would exceed the amount of approved FY21/22 contracts. Approval of this board action would allow Communications to amend existing contracts should a special initiative arise with one of our media partners throughout FY 21/22. The Chair, Ms. Brown called for a motion on Board Action #22-45. **Motion.** It was moved by Mr. McNamara and supported by Ms. Ruth approval of BA#22-45 to Full Board with the condition that the Finance Committee be notified of expenses in the Quarterly Procurement Report or the Monthly Finance Report. **Motion carried.**

**X. Good and Welfare/Public Comment** – The Chair read the Good and Welfare/Public Comment statement. There were no members of the public to address the committee and there were no written comments.

**XI. Adjournment** – There being no further business; The Chair, Ms. Brown called for a motion to adjourn. **Motion:** It was moved by Ms. Ruth and supported by Mr. McNamara to adjourn the meeting. **Motion carried.** The meeting adjourned at 2:27 p.m.

**FOLLOW-UP  
ITEMS**

- a. CEO to research if any monies reported in the Finance report as accounts receivables or uncollectibles can be forgiven. Mr. Doeh and Ms. Durant to discuss and provide an update.
- b. Communications to provide a scope of services to Finance Committee and Full Board on BA#22-35 WestComm.
- c. Finance Report or Quarterly Procurement Report to be include expenses of monies being spent in regards to BA#22-45 Special Media Outreach Initiative.

**DWIHN Division of Management and Budget  
Monthly Finance Report  
For the three months ended December 31, 2021**

**DWIHN Finance accomplishments and noteworthy items:**

1. In January 2022, DWIHN transferred \$59,500,000 in excess cash to the three investment managers and First Independence Bank. Investments will be made in accordance with our investment policy and PA20.

**Financial analysis- (refer to Authority balance sheet and income statement)**

- Cash flow is very stable and should continue to remain stable throughout the year as liquidity ratio = 2.79.

|       | JAN  | FEB  | MAR  | APR  | MAY  | JUN  | JUL  | AUG  | SEP  | OCT  | NOV  | DEC  |
|-------|------|------|------|------|------|------|------|------|------|------|------|------|
| DWIHN | 2.11 | 2.29 | 2.41 | 2.44 | 2.95 | 2.78 | 3.17 | 3.13 | 3.13 | 3.13 | 2.50 | 2.79 |

- (A) Cash and Investments – comprise of funds held by three (3) investment manager, First Independence CDARS, Comerica, and Flagstar accounts.
- (B) Due from other governments – comprise various local, state and federal amounts due to DWIHN. The account balance primarily related to \$4.2 million and \$7.5 million for MDHHS performance incentive and HRA payment, respectively. In addition, there is \$6.0 million due from MDHHS for SUD and MH block grant.
- (C) Accounts receivable and allowance for uncollectible – Approximately \$2.1 due from Molina for MHL; and \$1.5 million due from Wayne County for the December match payment. In addition, \$2.6 million due from CLS for estimated FY21 and prior year cost settlement. DWIHN recorded \$.5 million in an allowance for two SUD providers due to length of amount owed and likelihood of collections.
- (D) IBNR Payable – represents incurred but not reported (IBNR) claims from the provider network; historical average claims incurred through December 31, 2021, including DCW hazard pay, was approximately \$179.6 million however actual payments were approximately \$116.5 million. The difference represents claims incurred but not reported and paid of \$63.1 million.
- (E) Due to other governments – includes \$8 million due to MDHHS for death recoupment and \$2.3 million for of the 1st quarter IPA tax payable due January 30, 2022. In addition, the amount includes \$1.8 million due to MDHHS for FY20 general fund carryover in excess of 5% and \$1.3 million for State facilities.
- (F) Federal revenue/grant program expenses – variance due to several grants not accrued due to timing of receiving invoices. In addition, the budget assumes revenues are incurred consistently throughout the year.
- (G) State revenue and contracts – Various related to excess DCW hazard pay received from MDHHS that will be cost settled at year end.
- (H) Autism, SUD, Adult, IDD, and Children services – \$23.72.79 million variance due to impact of COVID on certain lines of business and timing in services (i.e. summer programs).

Note – The Statements of Net Position account balances are subject to change pending the completion of the 9/30/21 audited statements.

DETROIT WAYNE INTEGRATED HEALTH NETWORK

Statement of Net Position

As of December 31, 2021

**Assets**

|   |                    |
|---|--------------------|
| Cash and investments                            | \$295,351,698      |
| Other cash and investments                      | 1,000              |
| Receivables                                     |                    |
| Due from other governmental units               | 21,379,188         |
| Accounts receivable                             | 5,999,485          |
| Less: allowance for uncollectible               | (487,838)          |
| Prepayments and deposits                        | 26,328             |
| Total current assets                            | 322,269,861        |
| <br>  |                    |
| Capital assets, net of accumulated depreciation | 12,740,269         |
| <br>  |                    |
| <b>Total Assets</b>                             | <b>335,010,130</b> |

**Liabilities and Net Position**

**Liabilities**

|                              |             |
|------------------------------|-------------|
| Accounts payable             | 25,682,124  |
| IBNR Payable                 | 63,071,773  |
| Due to Wayne County          | 1,507,544   |
| Due to other governments     | 13,711,811  |
| Accrued wages and benefits   | 0           |
| Unearned revenue             | 454,135     |
| Accrued compensated balances | 1,357,485   |
| Total current liabilities    | 105,784,872 |

|               |           |
|---------------|-----------|
| Notes Payable | 5,167,668 |
|---------------|-----------|

|                          |                    |
|--------------------------|--------------------|
| <b>Total Liabilities</b> | <b>110,952,540</b> |
|--------------------------|--------------------|

**Net Position**

|                                  |             |
|----------------------------------|-------------|
| Net investment in capital assets | 7,572,601   |
| Unrestricted - PA2 funds         | 4,619,781   |
| Unrestricted                     | 211,865,209 |

|                           |                    |
|---------------------------|--------------------|
| <b>Total Net Position</b> | <b>224,057,591</b> |
|---------------------------|--------------------|

|                                     |                    |
|-------------------------------------|--------------------|
| <b>Liabilities and Net Position</b> | <b>335,010,130</b> |
|-------------------------------------|--------------------|

|   |               |
|---|---------------|
| Cash remaining if all liabilities were paid with no consideration of the sell of capital assets | \$184,399,158 |
|---|---------------|

**Unrestricted Net Assets**

|   |              |
|---|--------------|
| Medicaid and GF carryover                                     | (41,500,000) |
| Estimated DCW overpayment thru 12/31/21 (including FY21)      | (16,500,000) |
| Replenishment ISF   | (60,000,000) |
| Increase in PA2   | (2,000,000)  |
| Prior year unrestricted net assets plus current year estimate | (77,462,317) |
|   | 14,402,892   |



**DETROIT WAYNE INTEGRATED HEALTH NETWORK**  
**Statement of Revenues, Expenses and Changes to Net Position**  
**For the Three Months Ending December 31, 2021**

|   | Year to Date      |                     |                     |                       |
|---|-------------------|---------------------|---------------------|-----------------------|
|   | Dec-21            | Budget              | Actual              | Variance              |
| <b>Operating Revenues</b>                       |                   |                     |                     |                       |
| Federal grants                                  | \$ 2,079,657      | \$ 896,982          | \$ (1,182,675)      | \$ 6,238,971          |
| State grants and contracts                      | 74,580,128        | 81,315,723          | 6,735,595           | 223,740,383           |
| MI Health Link                                  | 823,844           | 674,655             | (149,189)           | 2,471,531             |
| Local grants and contracts                      | 1,810,582         | 1,482,400           | (328,182)           | 5,431,746             |
| Other charges for services                      | 3,333             | 30                  | (3,303)             | 10,000                |
| <b>Total Operating Revenues</b>                 | <b>79,297,544</b> | <b>84,369,790</b>   | <b>5,072,246</b>    | <b>237,892,631</b>    |
| <b>Operating Expenses</b>                       |                   |                     |                     |                       |
| Salaries  | 1,994,754         | 3,263,463           | (1,268,709)         | 5,984,261             |
| Fringe benefits                                 | 762,486           | 1,350,815           | (588,329)           | 2,287,459             |
| Substance abuse services                        | 5,120,477         | 3,447,748           | 1,672,729           | 15,361,432            |
| Autism Services                                 | 7,382,371         | 5,384,342           | 1,998,029           | 22,147,112            |
| MI HealthLink                                   | 823,010           | 742,318             | 80,692              | 2,469,031             |
| Adult Services                                  | 26,570,449        | 25,566,981          | 1,003,468           | 79,731,348            |
| Children Services                               | 7,209,269         | 5,469,230           | 1,740,039           | 21,627,808            |
| Intellectual Developmental Disabled             | 26,225,731        | 28,360,574          | (2,134,843)         | 78,677,192            |
| Grant Programs                                  | 823,546           | 409,940             | 413,606             | 2,470,639             |
| State of Michigan                               | 1,652,516         | 1,358,496           | 294,020             | 4,957,547             |
| Depreciation                                    | 147,233           | 251,763             | (104,530)           | 441,698               |
| Other operating                                 | 669,035           | 434,933             | 234,102             | 1,987,104             |
| <b>Total Operating Expenses</b>                 | <b>79,380,877</b> | <b>76,040,603</b>   | <b>3,340,274</b>    | <b>238,142,631</b>    |
| <b>Operating Revenues over (under) Expenses</b> | <b>(83,333)</b>   | <b>8,329,187</b>    | <b>1,731,972</b>    | <b>(250,000)</b>      |
| <b>Non-operating Revenues (Expenses)</b>        |                   |                     |                     |                       |
| Investment Earnings                             | 83,333            | (10,150)            | (93,483)            | 250,000               |
| <b>Total Non-operating Revenues (Expenses)</b>  | <b>83,333</b>     | <b>(10,150)</b>     | <b>(93,483)</b>     | <b>250,000</b>        |
| <b>Change in Net Position</b>                   | <b>-</b>          | <b>8,319,037</b>    | <b>1,638,489</b>    | <b>-</b>              |
| <b>Net Position - Beginning of year</b>         |                   |                     |                     | <b>199,327,066</b>    |
| <b>Net Position - End of Year</b>               | <b>\$ -</b>       | <b>\$ 8,319,037</b> | <b>\$ 1,638,489</b> | <b>\$ -</b>           |
|   |                   |                     |                     | <b>\$ 224,057,591</b> |

**DETROIT WAYNE INTEGRATED HEALTH NETWORK**  
**Statement of Cash Flows**  
**For the Three Months Ending December 31, 2021**

|   |                              |
|---|------------------------------|
| <b>Cash flows from operating activities</b>   |                              |
| Cash receipts from the state and federal governments  | \$ 232,950,352               |
| Cash receipts from local sources and customers  | 4,497,502                    |
| Payments to suppliers   | (228,815,256)                |
| Payments to employees   | <u>(9,876,946)</u>           |
| <b>Net cash provided by (used in) operating activities</b>  | <u>(1,244,348)</u>           |
| <b>Cash flows from capital and related financing activities</b>   |                              |
| Acquisition of capital assets   | (31,572)                     |
| Principle and interest paid on capital debt   | <u>(67,570)</u>              |
| <b>Net cash provided by (used in) capital and related financing activities</b>                          | (99,143)                     |
| <b>Cash flows from investing activities</b>   |                              |
| Loss on investments   | <u>(49,599)</u>              |
| <b>Net cash provided by investing activities</b>  | <u>(49,599)</u>              |
| <b>Net increase (decrease) in cash and cash equivalents</b>   | (1,393,090)                  |
| <b>Cash and investments - beginning of period</b>   | <u>296,745,788</u>           |
| <b>Cash and investments - end of period</b>   | <u><u>\$ 295,352,698</u></u> |
| <b>Reconciliation of operating income (loss) to net cash provided by (used in) operating activities</b> |                              |
| Operating income (loss)   | \$ 24,780,124                |
| Adjustments to reconcile operating income (loss) to net cash used in operating activities:              |                              |
| Depreciation  | 251,763                      |
| Decreases (increases) in current assets:  |                              |
| Accounts receivable   | 2,009,295                    |
| Prepayments and deposits  | 349,069                      |
| Due from other governmental units   | (1,504,618)                  |
| Increases (decreases) in current liabilities:   |                              |
| Accounts and contracts payable  | (91,873,975)                 |
| IBNR Payable  | 63,071,773                   |
| Accrued wages   | (1,281,338)                  |
| Due to Wayne County   | 1,507,544                    |
| Due to other governmental units   | 1,468,911                    |
| Unearned revenue  | <u>(22,895)</u>              |
| <b>Net cash provided by (used in) operating activities</b>  | <u><u>\$ (1,244,348)</u></u> |
| <b>Bank balance comprise the following @ December 31, 2021:</b>   |                              |
| Flagstar (\$2.1 million restricted for loan account)  | 258,738,880                  |
| Investment Managers   | 31,447,033                   |
| First Independence Bank (CDARS)   | 10,433,260                   |
| Comerica  | <u>1,003,150</u>             |
|   | <u>\$301,622,323</u>         |

**General Fund Allocation Recommendation**

|  |   | Prior      |                       |
|--|---|------------|-----------------------|
| <b>Priority Population (Spenddown, SMI level 3 and above and SED CAFAS 90 and above)</b> |   | Approved   | Reduction             |
| a  | Services to Priority Populations                                  | 5,623,243  | 9,293,243 (3,670,000) |
| b  | Spend down for consumers  | -          | 5,700,000 (5,700,000) |
| c  | Required GF Match for Grants                                      | 740,000    |                       |
| d  | Jail Diversion  | 903,363    |                       |
| e  | CMHSP Administration  | 1,500,000  | 1,700,000 (200,000)   |
| f  | GF share of other PIHP/CMHSP requirements                         | 1,000,000  |                       |
|  |   | 9,766,606  |                       |
| g  | DHS workers   | 400,200    |                       |
| h  | Dept of Labor (MRS 3 to1 match)                                   | 443,565    |                       |
| i  | School based prevention and treatment programs                    | 3,600,000  |                       |
| j  | Consumer housing  | 50,000     |                       |
| k  | Jail services for persons in priority population                  | 3,850,000  |                       |
| l  | Autism  | 200,000    | 370,000 (170,000)     |
| m  | Homelessness  | 930,000    |                       |
| n  | Guardianship Costs  | 400,000    | 550,000 (150,000)     |
| o  | Community education prevention activities,including MH billboards | 400,000    |                       |
| p  | CFS-Juvenile Inventory for Functioning                            | 450,000    |                       |
|  |   | 10,723,765 |                       |
| q  | Summer youth programs (mostly employment)                         | 1,900,000  |                       |
| r  | Stakeholder Advocacy Groups                                       | 697,000    |                       |
| s  | Supplemental Ethnic funding                                       | 19,625     |                       |
| t  | Mental Health First Aide  | 550,000    |                       |
| u  | Police Department programs  | 800,000    |                       |
| v  | Mobile Outreach Unit  | 650,000    |                       |
|  |   | 4,616,625  |                       |
| <b>Grand Totals</b>  |   | 9,766,606  | 10,723,765            |
|  |   |            | 4,616,625             |
|  | <b>Total GF Expense</b>   |            | <b>25,106,996</b>     |
|  |   |            | <b>(9,890,000)</b>    |
| Revenue - State GF   | 21,460,905  |            |                       |
| carryover  | 1,500,000   |            |                       |
| 10% Local funds  | 2,146,091   |            |                       |
| Total funds available  | 25,106,996  |            |                       |

**A-8**

**Telehealth Trends - by Population**

Updated 1/25/22

**Outpatient PMPM Contract**  
PMPM - # Members Served Each Month

| Month                    | Non        |            |            | % Telehealth | Total  | Payment Incurred (at \$353.60/\$315 PMPM) |
|--------------------------|------------|------------|------------|--------------|--------|---|
|                          | Telehealth | Telehealth | Telehealth |              |        |   |
| (baseline) 2019-10       | 10,055     |            |            | 0.0%         | 10,055 | \$3,555,448                               |
| (baseline) 2019-11       | 8,913      |            |            | 0.0%         | 8,913  | \$3,151,637                               |
| (baseline) 2019-12       | 8,644      |            |            | 0.0%         | 8,645  | \$3,056,872                               |
| (baseline) 2020-01       | 9,676      | 1          |            | 0.0%         | 9,676  | \$3,421,434                               |
| (baseline) 2020-02       | 9,224      | 7          |            | 0.1%         | 9,227  | \$3,262,667                               |
| (transitional) 2020-03   | 7,304      | 4,755      |            | 44.2%        | 10,777 | \$3,800,139                               |
| 2020-04                  | 1,032      | 11,420     |            | 94.5%        | 12,086 | \$4,273,610                               |
| 2020-05                  | 715        | 10,719     |            | 95.9%        | 11,172 | \$3,950,419                               |
| 2020-06                  | 925        | 11,144     |            | 95.3%        | 11,693 | \$4,134,645                               |
| 2020-07                  | 1,174      | 10,975     |            | 93.7%        | 11,718 | \$4,143,485                               |
| 2020-08                  | 1,276      | 10,465     |            | 92.8%        | 11,274 | \$3,986,486                               |
| 2020-09                  | 1,394      | 10,477     |            | 92.2%        | 11,364 | \$4,018,310                               |
| 2020-10                  | 1,548      | 10,961     |            | 91.9%        | 11,922 | \$3,755,430                               |
| 2020-11                  | 1,181      | 10,425     |            | 93.4%        | 11,157 | \$3,514,455                               |
| 2020-12                  | 1,163      | 10,961     |            | 94.2%        | 11,634 | \$3,664,710                               |
| 2021-01                  | 1,133      | 11,263     |            | 94.3%        | 11,945 | \$3,762,675                               |
| 2021-02                  | 1,069      | 11,425     |            | 94.9%        | 12,041 | \$3,792,915                               |
| 2021-03                  | 1,497      | 11,517     |            | 92.8%        | 12,410 | \$3,909,150                               |
| 2021-04                  | 1,375      | 11,065     |            | 92.9%        | 11,909 | \$3,751,335                               |
| 2021-05                  | 1,285      | 10,398     |            | 92.6%        | 11,228 | \$3,536,820                               |
| 2021-06                  | 1,704      | 10,492     |            | 90.6%        | 11,580 | \$3,647,700                               |
| 2021-07                  | 2,115      | 9,234      |            | 86.4%        | 10,691 | \$3,367,665                               |
| 2021-08                  | 2,539      | 9,054      |            | 83.1%        | 10,892 | \$3,430,980                               |
| 2021-09                  | 2,369      | 8,855      |            | 84.0%        | 10,541 | \$3,320,415                               |
| Baseline (avg month)     | 9,302      |            |            |              | 9,303  | \$3,289,612                               |
| Apr-Sep 2020 (avg month) | 1,085      |            |            |              | 11,551 | \$4,084,493                               |
| Variance to Baseline     | -88%       |            |            |              | 24%    | \$794,881                                 |
| Oct-Sep 2021 (avg month) | 1,582      |            |            |              | 11,496 | \$3,621,188                               |
| Variance to Baseline     | -83%       |            |            |              | 24%    | \$331,576                                 |

PMPM rate \$315.00 effective 10/1/20.

**MH Adult Outpatient Contract**  
Payments (excludes ACT, PMPM, Employment, Clubhouse)

| Month                    | Non         |             |            | % Telehealth | Total       | # Members Served |
|--------------------------|-------------|-------------|------------|--------------|-------------|------------------|
|                          | Telehealth  | Telehealth  | Telehealth |              |             |                  |
| (baseline) 2019-10       | \$2,859,041 | \$5,501     |            | 0.2%         | \$2,864,543 | 12,397           |
| (baseline) 2019-11       | \$2,380,071 | \$8,021     |            | 0.3%         | \$2,388,092 | 11,161           |
| (baseline) 2019-12       | \$2,354,715 | \$8,258     |            | 0.3%         | \$2,362,973 | 10,910           |
| (baseline) 2020-01       | \$2,689,475 | \$9,102     |            | 0.3%         | \$2,698,577 | 11,832           |
| (baseline) 2020-02       | \$2,419,785 | \$14,894    |            | 0.6%         | \$2,434,679 | 11,058           |
| (transitional) 2020-03   | \$1,887,354 | \$628,939   |            | 25.0%        | \$2,516,293 | 12,055           |
| 2020-04                  | \$502,307   | \$2,134,482 |            | 81.0%        | \$2,636,790 | 12,163           |
| 2020-05                  | \$441,872   | \$2,109,903 |            | 82.7%        | \$2,551,774 | 11,959           |
| 2020-06                  | \$566,153   | \$2,274,183 |            | 80.1%        | \$2,840,336 | 12,751           |
| 2020-07                  | \$627,679   | \$2,148,912 |            | 77.4%        | \$2,776,590 | 12,652           |
| 2020-08                  | \$663,599   | \$1,979,467 |            | 74.9%        | \$2,643,067 | 12,626           |
| 2020-09                  | \$695,607   | \$1,955,170 |            | 73.8%        | \$2,650,778 | 12,859           |
| 2020-10                  | \$771,687   | \$2,037,727 |            | 72.5%        | \$2,809,415 | 13,450           |
| 2020-11                  | \$607,476   | \$1,789,106 |            | 74.7%        | \$2,396,582 | 12,537           |
| 2020-12                  | \$595,182   | \$1,930,382 |            | 76.4%        | \$2,525,564 | 13,118           |
| 2021-01                  | \$556,518   | \$2,023,489 |            | 78.4%        | \$2,580,007 | 13,395           |
| 2021-02                  | \$545,579   | \$1,998,379 |            | 78.6%        | \$2,543,958 | 13,234           |
| 2021-03                  | \$676,518   | \$2,214,220 |            | 76.6%        | \$2,890,738 | 13,826           |
| 2021-04                  | \$709,513   | \$2,054,540 |            | 74.3%        | \$2,764,052 | 13,458           |
| 2021-05                  | \$699,489   | \$1,839,467 |            | 72.4%        | \$2,538,957 | 12,724           |
| 2021-06                  | \$857,661   | \$1,882,978 |            | 68.7%        | \$2,740,639 | 13,070           |
| 2021-07                  | \$908,515   | \$1,569,784 |            | 63.3%        | \$2,478,299 | 12,628           |
| 2021-08                  | \$765,433   | \$1,721,300 |            | 69.2%        | \$2,486,733 | 12,671           |
| 2021-09                  | \$742,591   | \$1,646,926 |            | 68.9%        | \$2,389,517 | 12,529           |
| Baseline (avg month)     | \$2,540,617 |             |            |              | \$2,549,773 | 11,472           |
| Apr-Sep 2020 (avg month) | \$582,869   |             |            |              | \$2,683,222 | 12,502           |
| Variance to Baseline     | -77%        |             |            |              | 5%          | 9%               |
| Oct-Sep 2021 (avg month) | \$703,014   |             |            |              | \$2,595,372 | 13,053           |
| Variance to Baseline     | -72%        |             |            |              | 2%          | 14%              |

**DD Outpatient Contract (excludes Skill Bldg, Employment Services, H2015 CLS)**

| Month                    | Non         |             |            | % Telehealth | Total       | # Members Served |
|--------------------------|-------------|-------------|------------|--------------|-------------|------------------|
|                          | Telehealth  | Telehealth  | Telehealth |              |             |                  |
| (baseline) 2019-10       | \$3,612,785 | \$926       |            | 0.0%         | \$3,613,711 | 5,981            |
| (baseline) 2019-11       | \$3,070,444 | \$894       |            | 0.0%         | \$3,071,338 | 5,683            |
| (baseline) 2019-12       | \$3,039,459 | \$1,170     |            | 0.0%         | \$3,040,629 | 5,690            |
| (baseline) 2020-01       | \$3,503,697 | \$1,268     |            | 0.0%         | \$3,504,965 | 6,137            |
| (baseline) 2020-02       | \$3,338,115 | \$3,138     |            | 0.1%         | \$3,341,252 | 6,003            |
| (transitional) 2020-03   | \$2,039,360 | \$1,019,055 |            | 33.3%        | \$3,058,415 | 6,226            |
| 2020-04                  | \$567,389   | \$2,597,833 |            | 82.1%        | \$3,165,222 | 6,398            |
| 2020-05                  | \$599,250   | \$2,472,562 |            | 80.5%        | \$3,071,812 | 6,258            |
| 2020-06                  | \$708,884   | \$2,674,600 |            | 79.0%        | \$3,383,483 | 6,551            |
| 2020-07                  | \$896,702   | \$2,604,325 |            | 74.4%        | \$3,501,027 | 6,580            |
| 2020-08                  | \$1,021,420 | \$2,577,444 |            | 71.6%        | \$3,598,864 | 6,529            |
| 2020-09                  | \$921,967   | \$2,604,560 |            | 73.9%        | \$3,526,526 | 6,477            |
| 2020-10                  | \$921,375   | \$2,721,736 |            | 74.7%        | \$3,643,111 | 6,704            |
| 2020-11                  | \$631,637   | \$2,545,756 |            | 80.1%        | \$3,177,393 | 6,386            |
| 2020-12                  | \$562,427   | \$2,628,090 |            | 82.4%        | \$3,190,517 | 6,487            |
| 2021-01                  | \$701,149   | \$2,883,648 |            | 80.4%        | \$3,584,797 | 6,745            |
| 2021-02                  | \$712,055   | \$2,807,413 |            | 79.8%        | \$3,519,468 | 6,675            |
| 2021-03                  | \$921,205   | \$2,818,919 |            | 75.4%        | \$3,740,124 | 6,821            |
| 2021-04                  | \$874,142   | \$2,592,511 |            | 74.8%        | \$3,466,653 | 6,605            |
| 2021-05                  | \$902,538   | \$2,326,521 |            | 72.0%        | \$3,229,059 | 6,443            |
| 2021-06                  | \$1,003,864 | \$2,337,431 |            | 70.0%        | \$3,341,295 | 6,398            |
| 2021-07                  | \$1,119,560 | \$2,042,141 |            | 64.6%        | \$3,161,700 | 6,225            |
| 2021-08                  | \$1,121,503 | \$2,067,008 |            | 64.8%        | \$3,188,511 | 6,375            |
| 2021-09                  | \$1,014,946 | \$2,036,732 |            | 66.7%        | \$3,051,678 | 6,351            |
| Baseline (avg month)     | \$3,312,900 |             |            |              | \$3,314,379 | 5,899            |
| Apr-Sep 2020 (avg month) | \$785,935   |             |            |              | \$3,374,489 | 6,466            |
| Variance to Baseline     | -76%        |             |            |              | 2%          | 10%              |
| Oct-Sep 2021 (avg month) | \$873,867   |             |            |              | \$3,357,859 | 6,518            |
| Variance to Baseline     | -74%        |             |            |              | 1%          | 10%              |

DD Outpatient excludes skill building and supported employment services.

**MH Child Outpatient Contract Payments**

| Month                    | Non         |             |            | % Telehealth | Total       | # Members Served |
|--------------------------|-------------|-------------|------------|--------------|-------------|------------------|
|                          | Telehealth  | Telehealth  | Telehealth |              |             |                  |
| (baseline) 2019-10       | \$5,724,760 | \$12,320    |            | 0.2%         | \$5,737,080 | 5,860            |
| (baseline) 2019-11       | \$4,618,412 | \$16,095    |            | 0.3%         | \$4,634,507 | 5,612            |
| (baseline) 2019-12       | \$4,359,083 | \$17,635    |            | 0.4%         | \$4,376,718 | 5,601            |
| (baseline) 2020-01       | \$5,319,301 | \$29,511    |            | 0.6%         | \$5,348,812 | 5,999            |
| (baseline) 2020-02       | \$4,913,136 | \$30,411    |            | 0.6%         | \$4,943,547 | 5,933            |
| (transitional) 2020-03   | \$3,063,602 | \$1,658,547 |            | 35.1%        | \$4,722,150 | 5,935            |
| 2020-04                  | \$454,522   | \$4,541,331 |            | 90.9%        | \$4,995,853 | 5,848            |
| 2020-05                  | \$488,564   | \$4,152,228 |            | 89.5%        | \$4,640,791 | 5,727            |
| 2020-06                  | \$690,647   | \$4,119,466 |            | 85.6%        | \$4,810,112 | 5,766            |
| 2020-07                  | \$1,035,702 | \$3,759,067 |            | 78.4%        | \$4,794,769 | 5,630            |
| 2020-08                  | \$1,217,041 | \$3,312,623 |            | 73.1%        | \$4,529,664 | 5,564            |
| 2020-09                  | \$1,497,472 | \$3,350,924 |            | 69.1%        | \$4,848,395 | 5,552            |
| 2020-10                  | \$1,413,689 | \$3,438,529 |            | 70.9%        | \$4,852,218 | 5,494            |
| 2020-11                  | \$1,031,571 | \$3,215,303 |            | 75.7%        | \$4,246,874 | 5,285            |
| 2020-12                  | \$766,718   | \$3,500,623 |            | 82.0%        | \$4,267,341 | 5,445            |
| 2021-01                  | \$812,211   | \$3,812,630 |            | 82.4%        | \$4,624,841 | 5,463            |
| 2021-02                  | \$922,968   | \$3,748,735 |            | 80.2%        | \$4,671,704 | 5,525            |
| 2021-03                  | \$1,400,743 | \$3,847,366 |            | 73.3%        | \$5,248,109 | 5,597            |
| 2021-04                  | \$1,217,495 | \$3,517,015 |            | 74.3%        | \$4,734,510 | 5,406            |
| 2021-05                  | \$1,424,922 | \$2,903,794 |            | 67.1%        | \$4,328,717 | 5,223            |
| 2021-06                  | \$1,679,442 | \$2,779,788 |            | 62.3%        | \$4,459,230 | 5,243            |
| 2021-07                  | \$1,825,063 | \$2,302,020 |            | 55.8%        | \$4,127,083 | 5,004            |
| 2021-08                  | \$1,957,757 | \$2,274,388 |            | 53.7%        | \$4,232,146 | 5,034            |
| 2021-09                  | \$1,910,560 | \$2,036,758 |            | 51.6%        | \$3,947,318 | 4,853            |
| Baseline (avg month)     | \$4,986,938 |             |            |              | \$5,008,133 | 5,801            |
| Apr-Sep 2020 (avg month) | \$897,325   |             |            |              | \$4,769,931 | 5,681            |
| Variance to Baseline     | -82%        |             |            |              | -5%         | -2%              |
| Oct-Sep 2021 (avg month) | \$1,363,595 |             |            |              | \$4,478,341 | 5,298            |
| Variance to Baseline     | -73%        |             |            |              | -11%        | -9%              |

| Month                    | Autism Payments |            |              |             |                  | Skill Building Payments |            |              |             |                  |
|--------------------------|-----------------|------------|--------------|-------------|------------------|-------------------------|------------|--------------|-------------|------------------|
|                          | Non Telehealth  |            | % Telehealth | Total       | # Members Served | Non Telehealth          |            | % Telehealth | Total       | # Members Served |
|                          | Telehealth      | Telehealth | Telehealth   | Total       | # Members Served | Telehealth              | Telehealth | Telehealth   | Total       | # Members Served |
| (baseline) 2019-10       | \$6,028,548     |            | 0.0%         | \$6,028,548 | 1,488            | \$3,077,003             |            | 0.0%         | \$3,077,003 | 2,772            |
| (baseline) 2019-11       | \$5,323,277     |            | 0.0%         | \$5,323,277 | 1,450            | \$2,416,274             |            | 0.0%         | \$2,416,274 | 2,922            |
| (baseline) 2019-12       | \$5,387,193     |            | 0.0%         | \$5,387,193 | 1,454            | \$2,357,272             |            | 0.0%         | \$2,357,272 | 3,009            |
| (baseline) 2020-01       | \$5,922,305     |            | 0.0%         | \$5,922,305 | 1,491            | \$2,775,351             |            | 0.0%         | \$2,775,351 | 2,951            |
| (baseline) 2020-02       | \$5,534,401     | \$180      | 0.0%         | \$5,534,581 | 1,505            | \$2,470,458             |            | 0.0%         | \$2,470,458 | 3,016            |
| (transitional) 2020-03   | \$4,106,495     | \$126,095  | 3.0%         | \$4,232,590 | 1,464            | \$1,318,438             | \$707      | 0.1%         | \$1,319,145 | 2,884            |
| 2020-04                  | \$1,502,801     | \$609,074  | 28.8%        | \$2,111,875 | 1,016            | \$16,981                | \$6,838    | 28.7%        | \$23,819    | 245              |
| 2020-05                  | \$1,882,103     | \$774,818  | 29.2%        | \$2,656,921 | 982              | \$28,284                | \$20,339   | 41.8%        | \$48,622    | 317              |
| 2020-06                  | \$3,064,215     | \$712,076  | 18.9%        | \$3,776,291 | 1,127            | \$221,721               | \$21,034   | 8.7%         | \$242,756   | 531              |
| 2020-07                  | \$3,511,038     | \$729,437  | 17.2%        | \$4,240,475 | 1,143            | \$518,125               | \$21,691   | 4.0%         | \$539,816   | 602              |
| 2020-08                  | \$3,665,235     | \$710,890  | 16.2%        | \$4,376,125 | 1,214            | \$624,853               | \$37,631   | 5.7%         | \$662,484   | 716              |
| 2020-09                  | \$3,866,149     | \$750,206  | 16.3%        | \$4,616,355 | 1,267            | \$759,512               | \$50,250   | 6.2%         | \$809,762   | 841              |
| 2020-10                  | \$4,181,309     | \$806,810  | 16.2%        | \$4,988,119 | 1,305            | \$881,705               | \$52,986   | 5.7%         | \$934,691   | 1,093            |
| 2020-11                  | \$3,613,606     | \$821,597  | 18.5%        | \$4,435,204 | 1,260            | \$622,335               | \$49,301   | 7.3%         | \$671,636   | 1,083            |
| 2020-12                  | \$3,877,231     | \$885,359  | 18.6%        | \$4,762,590 | 1,257            | \$538,664               | \$67,742   | 11.2%        | \$606,406   | 909              |
| 2021-01                  | \$3,923,283     | \$808,963  | 17.1%        | \$4,732,246 | 1,294            | \$633,841               | \$66,184   | 9.5%         | \$700,025   | 938              |
| 2021-02                  | \$3,870,560     | \$833,469  | 17.7%        | \$4,704,029 | 1,324            | \$665,083               | \$69,234   | 9.4%         | \$734,317   | 946              |
| 2021-03                  | \$4,681,602     | \$876,173  | 15.8%        | \$5,557,775 | 1,398            | \$889,192               | \$66,798   | 7.0%         | \$955,990   | 959              |
| 2021-04                  | \$4,195,864     | \$739,677  | 15.0%        | \$4,935,541 | 1,373            | \$801,625               | \$66,717   | 7.7%         | \$868,342   | 962              |
| 2021-05                  | \$4,150,591     | \$666,512  | 13.8%        | \$4,817,104 | 1,406            | \$803,610               | \$52,638   | 6.1%         | \$856,248   | 890              |
| 2021-06                  | \$4,758,630     | \$721,657  | 13.2%        | \$5,480,286 | 1,499            | \$1,020,131             | \$50,149   | 4.7%         | \$1,070,280 | 1,031            |
| 2021-07                  | \$4,573,988     | \$645,778  | 12.4%        | \$5,219,766 | 1,452            | \$1,115,153             | \$39,135   | 3.4%         | \$1,154,289 | 1,130            |
| 2021-08                  | \$4,805,758     | \$643,336  | 11.8%        | \$5,449,094 | 1,516            | \$1,240,872             | \$40,352   | 3.1%         | \$1,281,223 | 1,134            |
| 2021-09                  | \$4,157,889     | \$609,514  | 12.8%        | \$4,767,403 | 1,517            | \$1,208,757             | \$38,682   | 3.1%         | \$1,247,438 | 1,148            |
| Baseline (avg month)     | \$5,639,145     |            |              | \$5,639,181 | 1,478            | \$2,619,271             |            |              | \$2,619,271 | 2,934            |
| Apr-Sep 2020 (avg month) | \$2,915,257     |            |              | \$3,629,674 | 1,125            | \$361,579               |            |              | \$387,876   | 542              |
| Variance to Baseline     | -48%            |            |              | -36%        | -24%             | -86%                    |            |              | -85%        | -82%             |
| Oct-Sep 2021 (avg month) | \$4,232,526     |            |              | \$4,987,430 | 1,383            | \$868,414               |            |              | \$923,407   | 1,019            |
| Variance to Baseline     | -25%            |            |              | -12%        | -6%              | -67%                    |            |              | -65%        | -65%             |

| Month                    | Evidence Based Supported Employment Payments |            |              |           |                  | Other Supported Employment Payments |            |              |           |                  |
|--------------------------|--|------------|--------------|-----------|------------------|-------------------------------------|------------|--------------|-----------|------------------|
|                          | Non Telehealth                               |            | % Telehealth | Total     | # Members Served | Non Telehealth                      |            | % Telehealth | Total     | # Members Served |
|                          | Telehealth                                   | Telehealth | Telehealth   | Total     | # Members Served | Telehealth                          | Telehealth | Telehealth   | Total     | # Members Served |
| (baseline) 2019-10       | \$151,258                                    |            | 0.0%         | \$151,258 | 197              | \$801,928                           |            | 0.0%         | \$801,928 | 782              |
| (baseline) 2019-11       | \$134,130                                    |            | 0.0%         | \$134,130 | 201              | \$683,110                           |            | 0.0%         | \$683,110 | 745              |
| (baseline) 2019-12       | \$126,863                                    |            | 0.0%         | \$126,863 | 178              | \$639,574                           |            | 0.0%         | \$639,574 | 732              |
| (baseline) 2020-01       | \$158,058                                    |            | 0.0%         | \$158,058 | 220              | \$692,999                           |            | 0.0%         | \$692,999 | 764              |
| (baseline) 2020-02       | \$144,585                                    |            | 0.0%         | \$144,585 | 196              | \$687,258                           |            | 0.0%         | \$687,258 | 737              |
| (transitional) 2020-03   | \$109,280                                    | \$38,420   | 26.0%        | \$147,700 | 232              | \$430,487                           | \$2,119    | 0.5%         | \$432,607 | 663              |
| 2020-04                  | \$38,293                                     | \$100,003  | 72.3%        | \$138,295 | 230              | \$122,895                           | \$4,020    | 3.2%         | \$126,915 | 139              |
| 2020-05                  | \$19,763                                     | \$98,303   | 83.3%        | \$118,065 | 241              | \$92,011                            | \$2,064    | 2.2%         | \$94,075  | 115              |
| 2020-06                  | \$12,963                                     | \$95,668   | 88.1%        | \$108,630 | 206              | \$268,816                           | \$2,465    | 0.9%         | \$271,281 | 325              |
| 2020-07                  | \$42,203                                     | \$95,340   | 69.3%        | \$137,543 | 224              | \$428,063                           | \$4,150    | 1.0%         | \$432,213 | 397              |
| 2020-08                  | \$32,088                                     | \$94,775   | 74.7%        | \$126,863 | 201              | \$477,890                           | \$4,309    | 0.9%         | \$482,199 | 405              |
| 2020-09                  | \$24,693                                     | \$80,113   | 76.4%        | \$104,805 | 183              | \$499,942                           | \$4,236    | 0.8%         | \$504,178 | 414              |
| 2020-10                  | \$26,308                                     | \$83,215   | 76.0%        | \$109,523 | 186              | \$498,599                           | \$4,054    | 0.8%         | \$502,653 | 445              |
| 2020-11                  | \$33,873                                     | \$64,600   | 65.6%        | \$98,473  | 184              | \$411,204                           | \$3,221    | 0.8%         | \$414,425 | 419              |
| 2020-12                  | \$25,585                                     | \$68,128   | 72.7%        | \$93,713  | 186              | \$397,984                           | \$3,231    | 0.8%         | \$401,215 | 370              |
| 2021-01                  | \$18,233                                     | \$93,033   | 83.6%        | \$111,265 | 195              | \$400,702                           | \$3,849    | 1.0%         | \$404,550 | 392              |
| 2021-02                  | \$21,888                                     | \$96,178   | 81.5%        | \$118,065 | 176              | \$405,665                           | \$3,681    | 0.9%         | \$409,346 | 410              |
| 2021-03                  | \$32,824                                     | \$104,423  | 76.1%        | \$137,246 | 180              | \$532,777                           | \$4,173    | 0.8%         | \$536,950 | 421              |
| 2021-04                  | \$44,172                                     | \$84,320   | 65.6%        | \$128,492 | 188              | \$469,774                           | \$3,550    | 0.7%         | \$473,324 | 405              |
| 2021-05                  | \$36,803                                     | \$75,480   | 67.2%        | \$112,283 | 186              | \$479,224                           | \$3,156    | 0.7%         | \$482,381 | 415              |
| 2021-06                  | \$48,265                                     | \$89,548   | 65.0%        | \$137,813 | 213              | \$565,455                           | \$2,028    | 0.4%         | \$567,483 | 445              |
| 2021-07                  | \$62,475                                     | \$67,448   | 51.9%        | \$129,923 | 208              | \$534,686                           | \$371      | 0.1%         | \$535,056 | 427              |
| 2021-08                  | \$49,385                                     | \$79,220   | 61.6%        | \$128,605 | 234              | \$557,125                           | \$696      | 0.1%         | \$557,821 | 425              |
| 2021-09                  | \$48,620                                     | \$80,198   | 62.3%        | \$128,818 | 204              | \$565,266                           | \$306      | 0.1%         | \$565,572 | 435              |
| Baseline (avg month)     | \$147,979                                    |            |              | \$147,979 | 198              | \$700,974                           |            |              | \$700,974 | 752              |
| Apr-Sep 2020 (avg month) | \$28,333                                     |            |              | \$122,367 | 214              | \$314,936                           |            |              | \$318,477 | 299              |
| Variance to Baseline     | -80%   |            |              | -14%      | 8%               | -55%                                |            |              | -55%      | -60%             |
| Oct-Sep 2021 (avg month) | \$37,369                                     |            |              | \$119,518 | 195              | \$484,872                           |            |              | \$487,565 | 417              |
| Variance to Baseline     | -74%   |            |              | -16%      | -2%              | -31%                                |            |              | -30%      | -44%             |

SUD Residential (H0018, H0019, S9976)

Payments

| Month                    | Non         |            | % Telehealth | Total       | # Members Served |
|--------------------------|-------------|------------|--------------|-------------|------------------|
|                          | Telehealth  | Telehealth |              |             |                  |
| (baseline) 2019-10       | \$1,757,768 |            | 0.0%         | \$1,757,768 | 1,169            |
| (baseline) 2019-11       | \$1,742,745 |            | 0.0%         | \$1,742,745 | 1,178            |
| (baseline) 2019-12       | \$1,683,561 |            | 0.0%         | \$1,683,561 | 1,166            |
| (baseline) 2020-01       | \$1,767,246 |            | 0.0%         | \$1,767,246 | 1,267            |
| (baseline) 2020-02       | \$1,739,561 |            | 0.0%         | \$1,739,561 | 1,222            |
| (transitional) 2020-03   | \$1,682,781 | \$2,727    | 0.2%         | \$1,685,508 | 1,143            |
| 2020-04                  | \$1,180,833 | \$6,669    | 0.6%         | \$1,187,502 | 827              |
| 2020-05                  | \$1,143,598 | \$12,204   | 1.1%         | \$1,155,802 | 845              |
| 2020-06                  | \$1,260,859 | \$15,309   | 1.2%         | \$1,276,168 | 902              |
| 2020-07                  | \$1,366,512 | \$14,499   | 1.0%         | \$1,381,011 | 948              |
| 2020-08                  | \$1,423,525 | \$7,992    | 0.6%         | \$1,431,517 | 939              |
| 2020-09                  | \$1,450,958 | \$9,585    | 0.7%         | \$1,460,543 | 896              |
| 2020-10                  | \$1,393,148 | \$10,557   | 0.8%         | \$1,403,705 | 895              |
| 2020-11                  | \$1,280,558 | \$999      | 0.1%         | \$1,281,557 | 852              |
| 2020-12                  | \$1,306,496 | \$486      | 0.0%         | \$1,306,982 | 881              |
| 2021-01                  | \$1,259,648 |            | 0.0%         | \$1,259,648 | 878              |
| 2021-02                  | \$1,309,851 |            | 0.0%         | \$1,309,851 | 864              |
| 2021-03                  | \$1,405,717 |            | 0.0%         | \$1,405,717 | 878              |
| 2021-04                  | \$1,178,189 |            | 0.0%         | \$1,178,189 | 818              |
| 2021-05                  | \$1,393,915 |            | 0.0%         | \$1,393,915 | 815              |
| 2021-06                  | \$1,420,582 |            | 0.0%         | \$1,420,582 | 854              |
| 2021-07                  | \$1,399,739 |            | 0.0%         | \$1,399,739 | 854              |
| 2021-08                  | \$1,396,567 |            | 0.0%         | \$1,396,567 | 900              |
| 2021-09                  | \$1,439,925 |            | 0.0%         | \$1,439,925 | 924              |
| Baseline (avg month)     | \$1,738,176 |            |              | \$1,738,176 | 1,200            |
| Apr-Sep 2020 (avg month) | \$1,304,381 |            |              | \$1,315,424 | 893              |
| Variance to Baseline     | -25%        |            |              | -24%        | -26%             |
| Oct-Sep 2021 (avg month) | \$1,348,695 |            |              | \$1,349,698 | 868              |
| Variance to Baseline     | -22%        |            |              | -22%        | -28%             |

SUD (90853 Group therapy, H0005 Group counselling, H0015 Intensive optp, H0020 Methadone medication, T1012 Recovery supports)

| Month                    | Non        |            | % Telehealth | Total     | # Members Served |
|--------------------------|------------|------------|--------------|-----------|------------------|
|                          | Telehealth | Telehealth |              |           |                  |
| (baseline) 2019-10       | \$977,418  |            | 0.0%         | \$977,418 | 3,305            |
| (baseline) 2019-11       | \$888,862  |            | 0.0%         | \$888,862 | 3,233            |
| (baseline) 2019-12       | \$933,105  |            | 0.0%         | \$933,105 | 3,267            |
| (baseline) 2020-01       | \$828,395  |            | 0.0%         | \$828,395 | 2,825            |
| (baseline) 2020-02       | \$807,262  |            | 0.0%         | \$807,262 | 2,791            |
| (transitional) 2020-03   | \$696,256  | \$34,337   | 4.7%         | \$730,593 | 2,634            |
| 2020-04                  | \$568,865  | \$106,530  | 15.8%        | \$675,394 | 2,448            |
| 2020-05                  | \$602,246  | \$98,893   | 14.1%        | \$701,139 | 2,415            |
| 2020-06                  | \$540,293  | \$118,449  | 18.0%        | \$658,742 | 2,274            |
| 2020-07                  | \$448,782  | \$144,195  | 24.3%        | \$592,977 | 2,166            |
| 2020-08                  | \$484,418  | \$134,196  | 21.7%        | \$618,614 | 2,171            |
| 2020-09                  | \$489,733  | \$125,990  | 20.5%        | \$615,723 | 2,163            |
| 2020-10                  | \$462,556  | \$119,699  | 20.6%        | \$582,255 | 2,059            |
| 2020-11                  | \$419,536  | \$142,284  | 25.3%        | \$561,819 | 1,966            |
| 2020-12                  | \$435,336  | \$148,292  | 25.4%        | \$583,628 | 1,997            |
| 2021-01                  | \$447,238  | \$142,549  | 24.2%        | \$589,787 | 2,018            |
| 2021-02                  | \$405,916  | \$155,348  | 27.7%        | \$561,264 | 2,035            |
| 2021-03                  | \$461,690  | \$166,427  | 26.5%        | \$628,117 | 2,065            |
| 2021-04                  | \$419,246  | \$152,839  | 26.7%        | \$572,085 | 1,995            |
| 2021-05                  | \$391,432  | \$153,376  | 28.2%        | \$544,807 | 1,873            |
| 2021-06                  | \$401,884  | \$148,609  | 27.0%        | \$550,493 | 1,899            |
| 2021-07                  | \$406,395  | \$134,076  | 24.8%        | \$540,472 | 1,868            |
| 2021-08                  | \$439,921  | \$137,683  | 23.8%        | \$577,605 | 1,946            |
| 2021-09                  | \$401,973  | \$142,457  | 26.2%        | \$544,430 | 1,907            |
| Baseline (avg month)     | \$887,008  |            |              | \$887,008 | 3,084            |
| Apr-Sep 2020 (avg month) | \$522,389  |            |              | \$643,765 | 2,273            |
| Variance to Baseline     | -41%       |            |              | -27%      | -26%             |
| Oct-Sep 2021 (avg month) | \$424,427  |            |              | \$569,730 | 1,969            |
| Variance to Baseline     | -52%       |            |              | -36%      | -36%             |

SUD - all other

Payments

| Month                    | Non         |            | % Telehealth | Total       | # Members Served |
|--------------------------|-------------|------------|--------------|-------------|------------------|
|                          | Telehealth  | Telehealth |              |             |                  |
| (baseline) 2019-10       | \$1,030,422 |            | 0.0%         | \$1,030,422 | 3,823            |
| (baseline) 2019-11       | \$925,370   |            | 0.0%         | \$925,370   | 3,772            |
| (baseline) 2019-12       | \$919,622   |            | 0.0%         | \$919,622   | 3,653            |
| (baseline) 2020-01       | \$984,238   |            | 0.0%         | \$984,238   | 3,590            |
| (baseline) 2020-02       | \$983,776   |            | 0.0%         | \$983,776   | 3,588            |
| (transitional) 2020-03   | \$857,602   | \$34,779   | 3.9%         | \$892,381   | 3,396            |
| 2020-04                  | \$621,113   | \$152,361  | 19.7%        | \$773,474   | 3,105            |
| 2020-05                  | \$688,059   | \$143,906  | 17.3%        | \$831,965   | 3,212            |
| 2020-06                  | \$761,538   | \$145,488  | 16.0%        | \$907,026   | 3,207            |
| 2020-07                  | \$755,036   | \$122,233  | 13.9%        | \$877,269   | 2,972            |
| 2020-08                  | \$750,862   | \$127,555  | 14.5%        | \$878,417   | 2,982            |
| 2020-09                  | \$750,754   | \$122,484  | 14.0%        | \$873,239   | 2,996            |
| 2020-10                  | \$823,779   | \$130,745  | 13.7%        | \$954,525   | 2,802            |
| 2020-11                  | \$675,752   | \$123,309  | 15.4%        | \$799,061   | 2,631            |
| 2020-12                  | \$765,235   | \$131,953  | 14.7%        | \$897,188   | 2,646            |
| 2021-01                  | \$755,202   | \$118,856  | 13.6%        | \$874,058   | 2,672            |
| 2021-02                  | \$736,175   | \$127,523  | 14.8%        | \$863,698   | 2,658            |
| 2021-03                  | \$787,981   | \$133,621  | 14.5%        | \$921,602   | 2,661            |
| 2021-04                  | \$701,946   | \$128,422  | 15.5%        | \$830,368   | 2,555            |
| 2021-05                  | \$709,146   | \$129,531  | 15.4%        | \$838,677   | 2,543            |
| 2021-06                  | \$774,610   | \$136,560  | 15.0%        | \$911,170   | 2,659            |
| 2021-07                  | \$723,872   | \$126,575  | 14.9%        | \$850,447   | 2,560            |
| 2021-08                  | \$724,715   | \$141,970  | 16.4%        | \$866,685   | 2,707            |
| 2021-09                  | \$716,944   | \$128,045  | 15.2%        | \$844,989   | 2,668            |
| Baseline (avg month)     | \$968,686   |            |              | \$968,686   | 3,685            |
| Apr-Sep 2020 (avg month) | \$721,227   |            |              | \$856,898   | 3,079            |
| Variance to Baseline     | -26%        |            |              | -12%        | -16%             |
| Oct-Sep 2021 (avg month) | \$741,280   |            |              | \$871,039   | 2,647            |
| Variance to Baseline     | -23%        |            |              | -10%        | -28%             |

## DETROIT WAYNE INTEGRATED HEALTH NETWORK BOARD ACTION

Board Action Number: 22-12 R2 Revised: Requisition Number:

Presented to Full Board at its Meeting on: 2/16/2022

Name of Provider: Detroit Wayne Integrated Health Network

Contract Title: FY 2021-2022 Operating Budget

Address where services are provided: 'None'

Presented to Finance Committee at its meeting on: 2/2/2022

Proposed Contract Term: 10/1/2021 to 9/30/2022

Amount of Contract: \$ 953,417,257.00 Previous Fiscal Year: \$ 927,640,119.00

Program Type: New

Projected Number Served- Year 1: 70,000 Persons Served (previous fiscal year): 70000

Date Contract First Initiated: 1/10/2022

Provider Impaneled (Y/N)?

Program Description Summary: Provide brief description of services provided and target population. If propose contract is a modification, state reason and impact of change (positive and/or negative).

Staff requests board approval to amend the FY 2022 Operating Budget to add recently awarded federal Substance Abuse and Mental Health Services Administration ("SAMHSA") grant of \$3,725,575 for the Michigan "Tri-County Strong" Crisis Counseling & Training Program. The purpose of the grant is to fund crisis counseling assistance and training under Section 416 of the Robert T. Stafford Disaster Relief and Emergency Assistance Act. The grant term is January 10, 2022 through September 09, 2022.

In addition, the budget amendment includes increasing the budget for seven (7) newly created positions at \$717,632 (salary/fringes): One (1) Diversity, Equity, & Inclusion Officer (\$198,645 salary/fringes); Three (3) Clinical Specialists - Self Determination positions (\$277,686 salary/fringes); and Three (3) Recipient Rights Supervisors (\$241,302 salary/fringes). The budgeted reserves were reduced by a like amount.

The revised FY 2022 Operating Budget, in the amount of \$953,417,257 includes revenues of \$21,460,905 (State General Funds); \$735,553,673 (Medicaid, DHS Incentive, Medicaid-Autism, Children's/SED Waiver, HAB); \$9,886,123 (MI Health Link); \$118,163,663 (Healthy MI-Mental Health and Substance Abuse); \$17,686,447 (Wayne County Local Match Funds); \$4,040,539 (PA2 Funds); \$4,988,982 (State Grant portion of OBRA,SUD); \$40,234,275 (Federal Grants/Federal Block Grants/SUD); \$362,650 (Local Grants); \$1,000,000 (Interest Income); \$40,000 (Misc. Revenue).

Outstanding Quality Issues (Y/N)? N If yes, please describe:

Source of Funds: Other

Fee for Service (Y/N): N

| <b>Revenue</b>       | <b>FY 21/22</b>   | <b>Annualized</b> |
|----------------------|-------------------|-------------------|
| Multiple             | \$ 953,417,257.00 | \$ 953,417,257.00 |
|                      | \$ 0.00           | \$ 0.00           |
| <b>Total Revenue</b> | \$ 953,417,257.00 | \$ 953,417,257.00 |

Recommendation for contract (Continue/Modify/Discontinue): Modify

Type of contract (Business/Clinical): Business

ACCOUNT NUMBER: MULTIPLE

In Budget (Y/N)? N

Approved for Submittal to Board:

Eric Doeh, Chief Executive Officer

Stacie Durant, Chief Financial Officer

Signature/Date:

Signature/Date:

**Eric Doeh**

**Stacie Durant**

Signed: Thursday, January 27, 2022

Signed: Thursday, January 27, 2022



**DETROIT WAYNE INTEGRATED HEALTH NETWORK  
BOARD ACTION**

Board Action Number: 22-52 Revised: Y Requisition Number:

Presented to Full Board at its Meeting on: 2/16/2022

Name of Provider: Peter Chang Enterprises

Contract Title: PCE/MHWIN Maintenance Contract Renewal FY2022-2023

Address where services are provided: 'None'

Presented to Finance Committee at its meeting on: 2/2/2022

Proposed Contract Term: 3/1/2022 to 9/30/2023

Amount of Contract: \$ 1,530,000.00 Previous Fiscal Year: \$ 1,494,000.00

Program Type: New

Projected Number Served- Year 1: 70,000 Persons Served (previous fiscal year): 70000

Date Contract First Initiated: 3/17/2017

Provider Impaneled (Y/N)? N

Program Description Summary: Provide brief description of services provided and target population. If propose contract is a modification, state reason and impact of change (positive and/or negative).

This board action is requesting approval of a nineteen month contract with Peter Chang Enterprises Inc. (PCE) for an amount not to exceed \$1,530,000. The contract period is March 1, 2022 through September 30, 2023.

The contract with PCE is for hosting and maintenance of the MHWIN, DWIHN Electric Medical Record system, which serves Substance Use Disorder Module and Twillio Text Message system.

Currently, all PIHP's and the entire DWIHN provider network utilizes the PCE system and MDHHS has developed most of its requirements and processes around the use of the PCE system. Although there are other providers of an Electric Medical Records system, changing the vendor would result in significant disruption to the network.

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Outstanding Quality Issues (Y/N)? N If yes, please describe:

Source of Funds: Multiple

Fee for Service (Y/N): Y

| <b>Revenue</b>       | <b>FY 22/23</b> | <b>Annualized</b> |
|----------------------|-----------------|-------------------|
| Multiple             | \$ 1,530,000.00 | \$ 1,530,000.00   |
|                      | \$ 0.00         | \$ 0.00           |
| <b>Total Revenue</b> | \$ 1,530,000.00 | \$ 1,530,000.00   |

Recommendation for contract (Continue/Modify/Discontinue): Continue

Type of contract (Business/Clinical): Business

ACCOUNT NUMBER: MULTIPLE

In Budget (Y/N)? N

Approved for Submittal to Board:

Eric Doeh, Chief Executive Officer

Stacie Durant, Chief Financial Officer

Signature/Date:

Signature/Date:

***Eric Doeh***

***Stacie Durant***

Signed: Thursday, January 27, 2022

Signed: Thursday, January 27, 2022